Local Market Updates

A RESEARCH TOOL PROVIDED BY THE NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



October 2019

Anderson County

Bosque County

Brown County

Callahan County

Clay County

Coleman County

Collin County

Comanche County

Cooke County

Dallas County

Delta County

Denton County

Eastland County

Ellis County

Erath County

Fannin County

Franklin County

Freestone County

Grayson County

Hamilton County

Harrison County

Henderson County

Hill County

Hood County

Hopkins County

Hunt County

Jack County

Johnson County

Jones County

Kaufman County

Lamar County

Limestone County

Montague County

Navarro County

Nolan County

Palo Pinto County

Parker County

Rains County

Rockwall County

Shackelford County

Smith County

Somervell County

Stephens County

Stonewall County

Tarrant County

Taylor County

Upshur County

Van Zandt County

Wise County

Wood County

Young County





A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 12.5%

- 33.3%

+ 188.8%

Change in New Listings

October

Change in Closed Sales

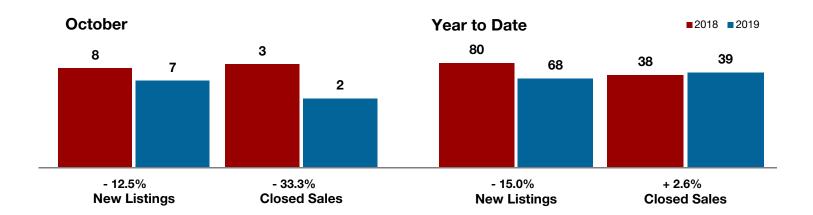
Change in Median Sales Price

Year to Date

Anderson County

	October		i cai to bate			
	2018	2019	+/-	2018	2019	+/-
New Listings	8	7	- 12.5%	80	68	- 15.0%
Pending Sales	7	7	0.0%	44	43	- 2.3%
Closed Sales	3	2	- 33.3%	38	39	+ 2.6%
Average Sales Price*	\$114,000	\$231,000	+ 102.6%	\$188,647	\$274,785	+ 45.7%
Median Sales Price*	\$80,000	\$231,000	+ 188.8%	\$164,000	\$219,000	+ 33.5%
Percent of Original List Price Received*	80.8%	95.8%	+ 18.6%	92.0%	93.3%	+ 1.4%
Days on Market Until Sale	40	59	+ 47.5%	70	114	+ 62.9%
Inventory of Homes for Sale	36	31	- 13.9%			
Months Supply of Inventory	9.0	7.3	- 22.2%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Anderson County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 13.8%

- 9.1%

- 31.4%

Change in New Listings

October

Change in Closed Sales

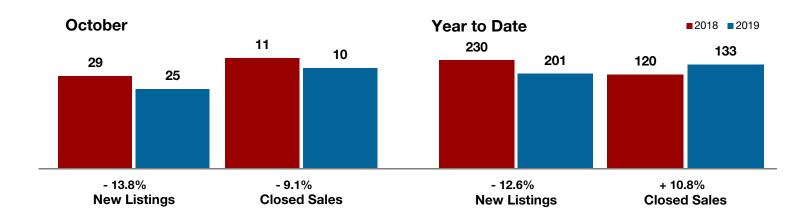
Change in Median Sales Price

Year to Date

Bosque County

Ootobei			real to bate		
2018	2019	+/-	2018	2019	+/-
29	25	- 13.8%	230	201	- 12.6%
5	13	+ 160.0%	124	145	+ 16.9%
11	10	- 9.1%	120	133	+ 10.8%
\$238,873	\$168,300	- 29.5%	\$244,760	\$168,605	- 31.1%
\$178,500	\$122,450	- 31.4%	\$146,000	\$125,000	- 14.4%
86.8%	92.1%	+ 6.1%	90.0%	90.6%	+ 0.7%
110	102	- 7.3%	91	95	+ 4.4%
107	82	- 23.4%			
9.3	6.1	- 33.3%			
	29 5 11 \$238,873 \$178,500 86.8% 110	2018 2019 29 25 5 13 11 10 \$238,873 \$168,300 \$178,500 \$122,450 86.8% 92.1% 110 102 107 82	2018 2019 + / - 29 25 - 13.8% 5 13 + 160.0% 11 10 - 9.1% \$238,873 \$168,300 - 29.5% \$178,500 \$122,450 - 31.4% 86.8% 92.1% + 6.1% 110 102 - 7.3% 107 82 - 23.4%	2018 2019 + / - 2018 29 25 - 13.8% 230 5 13 + 160.0% 124 11 10 - 9.1% 120 \$238,873 \$168,300 - 29.5% \$244,760 \$178,500 \$122,450 - 31.4% \$146,000 86.8% 92.1% + 6.1% 90.0% 110 102 - 7.3% 91 107 82 - 23.4%	2018 2019 + / - 2018 2019 29 25 - 13.8% 230 201 5 13 + 160.0% 124 145 11 10 - 9.1% 120 133 \$238,873 \$168,300 - 29.5% \$244,760 \$168,605 \$178,500 \$122,450 - 31.4% \$146,000 \$125,000 86.8% 92.1% + 6.1% 90.0% 90.6% 110 102 - 7.3% 91 95 107 82 - 23.4%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





1-2011

1-2012

1-2010

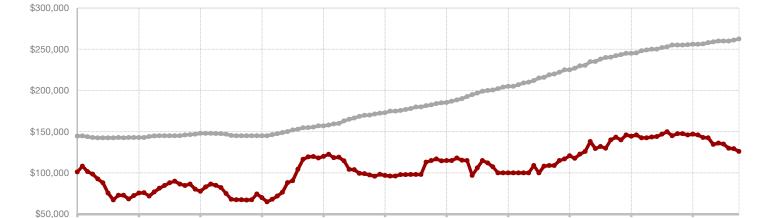
1-2009

All MLS -

Bosque County -

1-2019

1-2018



1-2014

1-2015

1-2013

1-2017

1-2016

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 38.2%

- 11.6%

+ 0.5%

Change in New Listings

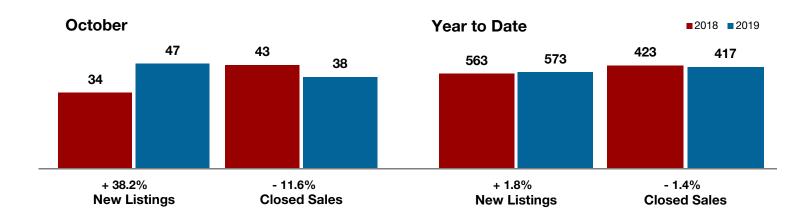
Change in Closed Sales

Change in Median Sales Price

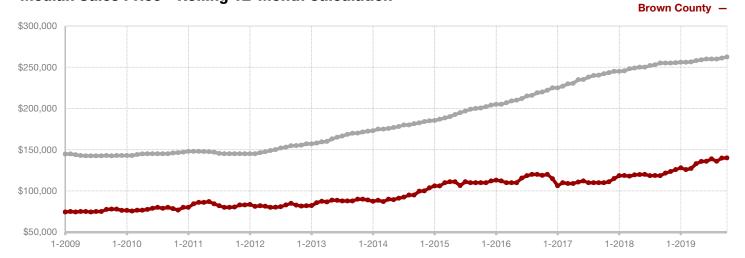
Brown County

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	34	47	+ 38.2%	563	573	+ 1.8%
Pending Sales	35	27	- 22.9%	425	425	0.0%
Closed Sales	43	38	- 11.6%	423	417	- 1.4%
Average Sales Price*	\$181,145	\$210,871	+ 16.4%	\$158,374	\$172,414	+ 8.9%
Median Sales Price*	\$147,000	\$147,750	+ 0.5%	\$122,000	\$135,800	+ 11.3%
Percent of Original List Price Received*	90.9%	95.1%	+ 4.6%	91.4%	93.0%	+ 1.8%
Days on Market Until Sale	80	96	+ 20.0%	96	93	- 3.1%
Inventory of Homes for Sale	221	199	- 10.0%			
Months Supply of Inventory	5.6	5.0	- 16.7%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Callahan County

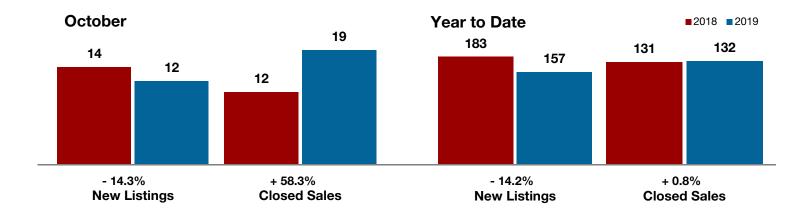
- 14.3%	+ 58.3%	+ 22.8%

Change in Change in Change in

New Listings Closed Sales Median Sales Price

		October			Year to Date		
	2018	2019	+/-	2018	2019	+/-	
New Listings	14	12	- 14.3%	183	157	- 14.2%	
Pending Sales	13	11	- 15.4%	136	136	0.0%	
Closed Sales	12	19	+ 58.3%	131	132	+ 0.8%	
Average Sales Price*	\$118,609	\$154,021	+ 29.9%	\$136,662	\$157,640	+ 15.4%	
Median Sales Price*	\$109,950	\$135,000	+ 22.8%	\$125,900	\$135,000	+ 7.2%	
Percent of Original List Price Received*	91.0%	89.3%	- 1.9%	92.3%	94.7%	+ 2.6%	
Days on Market Until Sale	60	48	- 20.0%	68	70	+ 2.9%	
Inventory of Homes for Sale	65	39	- 40.0%				
Months Supply of Inventory	5.0	3.1	- 40.0%				

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Voor to Data

Clay County

- 100.0%	0.0%	+ 396.9%
Chango in	Change in	Change in

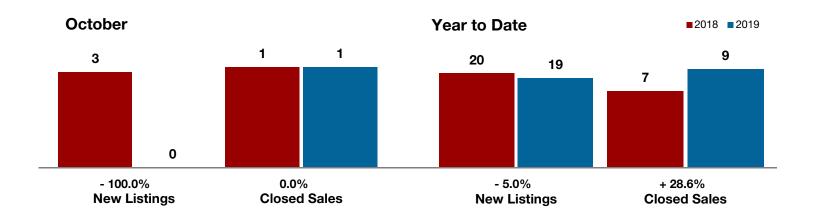
Change in Change in Change in

New Listings Closed Sales Median Sales Price

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	3	0	- 100.0%	20	19	- 5.0%
Pending Sales	1	0	- 100.0%	10	10	0.0%
Closed Sales	1	1	0.0%	7	9	+ 28.6%
Average Sales Price*	\$49,000	\$243,500	+ 396.9%	\$338,143	\$316,222	- 6.5%
Median Sales Price*	\$49,000	\$243,500	+ 396.9%	\$188,500	\$294,000	+ 56.0%
Percent of Original List Price Received*	93.3%	87.3%	- 6.4%	95.9%	92.5%	- 3.5%
Days on Market Until Sale	31	124	+ 300.0%	97	65	- 33.0%
Inventory of Homes for Sale	9	7	- 22.2%			
Months Supply of Inventory	7.4	4.8	- 28.6%			

Ootobor

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 133.3%

+ 150.0%

- 62.5%

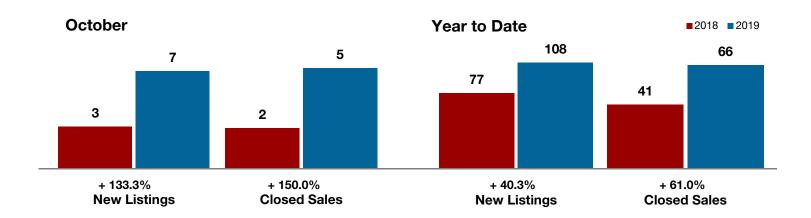
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Coleman County

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	3	7	+ 133.3%	77	108	+ 40.3%
Pending Sales	1	5	+ 400.0%	43	71	+ 65.1%
Closed Sales	2	5	+ 150.0%	41	66	+ 61.0%
Average Sales Price*	\$135,500	\$75,625	- 44.2%	\$104,203	\$98,606	- 5.4%
Median Sales Price*	\$135,500	\$50,750	- 62.5%	\$68,000	\$66,950	- 1.5%
Percent of Original List Price Received*	90.5%	84.2%	- 7.0%	85.8%	85.7%	- 0.1%
Days on Market Until Sale	153	149	- 2.6%	131	143	+ 9.2%
Inventory of Homes for Sale	60	49	- 18.3%			
Months Supply of Inventory	15.0	7.9	- 46.7%			

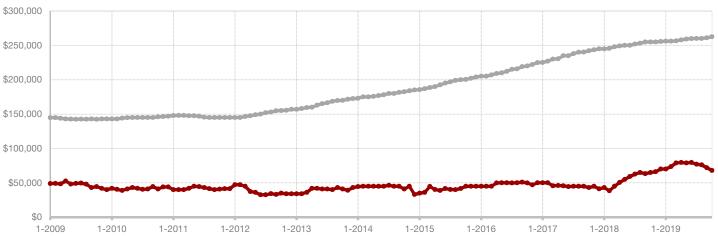
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Coleman County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.0%

- 1.0%

Change in New Listings

+ 1.6%

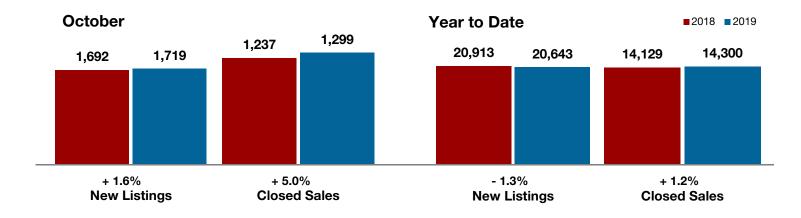
Change in Closed Sales

Change in Median Sales Price

Collin County

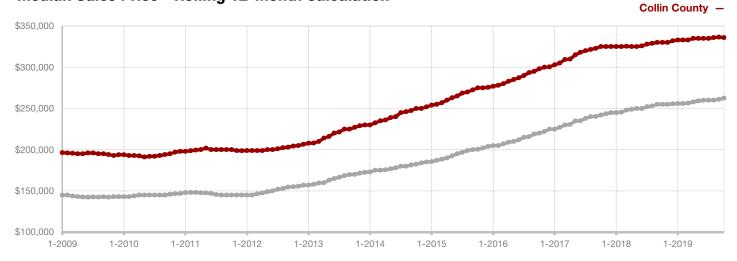
	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	1,692	1,719	+ 1.6%	20,913	20,643	- 1.3%
Pending Sales	1,191	1,077	- 9.6%	14,430	14,682	+ 1.7%
Closed Sales	1,237	1,299	+ 5.0%	14,129	14,300	+ 1.2%
Average Sales Price*	\$378,345	\$372,776	- 1.5%	\$372,914	\$379,538	+ 1.8%
Median Sales Price*	\$335,000	\$331,730	- 1.0%	\$334,000	\$339,000	+ 1.5%
Percent of Original List Price Received*	95.0%	95.1%	+ 0.1%	96.7%	95.8%	- 0.9%
Days on Market Until Sale	58	58	0.0%	47	59	+ 25.5%
Inventory of Homes for Sale	5,112	4,652	- 9.0%			
Months Supply of Inventory	3.7	3.3	- 25.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 18.8%

+ 33.3%

+ 40.6%

Change in New Listings

October

Change in Closed Sales

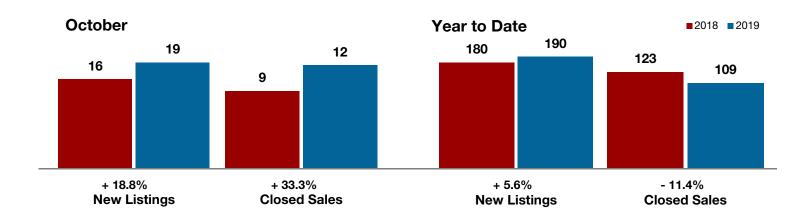
Change in Median Sales Price

Year to Date

Comanche County

	• • • • • • • • • • • • • • • • • • • •			rou. to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	16	19	+ 18.8%	180	190	+ 5.6%
Pending Sales	9	7	- 22.2%	124	114	- 8.1%
Closed Sales	9	12	+ 33.3%	123	109	- 11.4%
Average Sales Price*	\$99,389	\$183,765	+ 84.9%	\$169,763	\$190,417	+ 12.2%
Median Sales Price*	\$101,000	\$142,000	+ 40.6%	\$120,000	\$125,000	+ 4.2%
Percent of Original List Price Received*	92.1%	93.3%	+ 1.3%	89.6%	88.9%	- 0.8%
Days on Market Until Sale	30	92	+ 206.7%	107	96	- 10.3%
Inventory of Homes for Sale	79	79	0.0%			
Months Supply of Inventory	6.4	7.3	+ 16.7%			

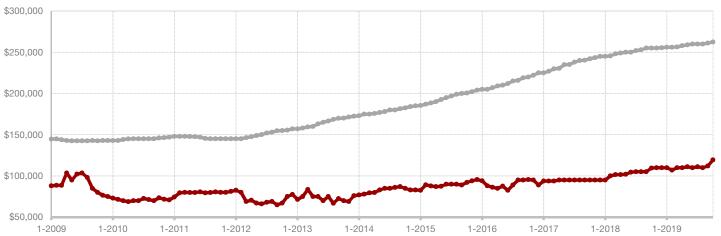
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Comanche County -





+ 52.4% - 11.8%

October

- 14.8%

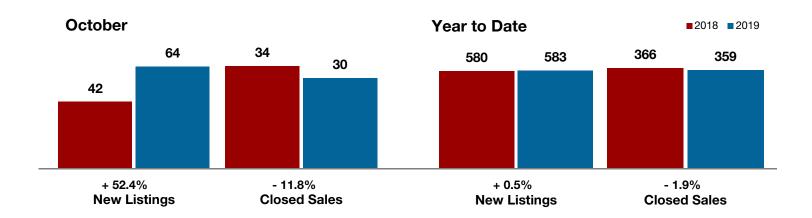
Year to Date

Cooke County

Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

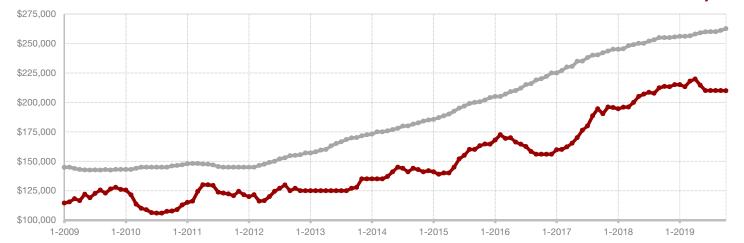
		GOLOGO.			rour to Duto		
	2018	2019	+/-	2018	2019	+/-	
New Listings	42	64	+ 52.4%	580	583	+ 0.5%	
Pending Sales	31	33	+ 6.5%	379	374	- 1.3%	
Closed Sales	34	30	- 11.8%	366	359	- 1.9%	
Average Sales Price*	\$304,104	\$245,458	- 19.3%	\$281,282	\$271,986	- 3.3%	
Median Sales Price*	\$226,500	\$193,000	- 14.8%	\$216,000	\$209,900	- 2.8%	
Percent of Original List Price Received*	95.5%	94.2%	- 1.4%	94.4%	94.3%	- 0.1%	
Days on Market Until Sale	74	72	- 2.7%	58	69	+ 19.0%	
Inventory of Homes for Sale	176	201	+ 14.2%				
Months Supply of Inventory	5.0	5.7	+ 20.0%				
				-			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -**Cooke County**



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 1.0%

+ 2.9%

+ 10.3%

Change in New Listings

October

Change in Closed Sales

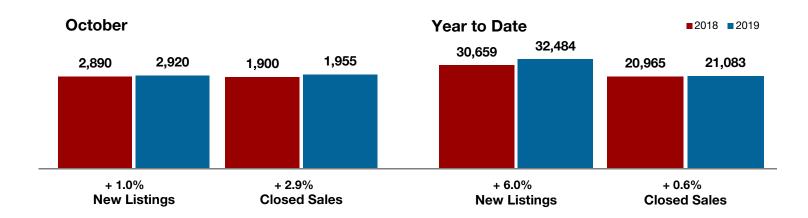
Change in Median Sales Price

Year to Date

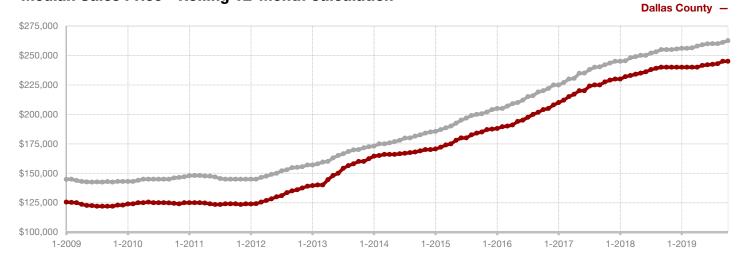
Dallas County

Cotobol			rear to Date		
2018	2019	+/-	2018	2019	+/-
2,890	2,920	+ 1.0%	30,659	32,484	+ 6.0%
1,791	1,790	- 0.1%	21,355	21,831	+ 2.2%
1,900	1,955	+ 2.9%	20,965	21,083	+ 0.6%
\$318,903	\$358,845	+ 12.5%	\$352,344	\$354,746	+ 0.7%
\$222,000	\$244,950	+ 10.3%	\$240,000	\$247,000	+ 2.9%
96.1%	94.9%	- 1.2%	97.1%	96.1%	- 1.0%
36	47	+ 30.6%	34	42	+ 23.5%
6,743	6,970	+ 3.4%			
3.3	3.4	0.0%			
	2,890 1,791 1,900 \$318,903 \$222,000 96.1% 36 6,743	2018 2019 2,890 2,920 1,791 1,790 1,900 1,955 \$318,903 \$358,845 \$222,000 \$244,950 96.1% 94.9% 36 47 6,743 6,970	2018 2019 + / - 2,890 2,920 + 1.0% 1,791 1,790 - 0.1% 1,900 1,955 + 2.9% \$318,903 \$358,845 + 12.5% \$222,000 \$244,950 + 10.3% 96.1% 94.9% - 1.2% 36 47 + 30.6% 6,743 6,970 + 3.4%	2018 2019 + / - 2018 2,890 2,920 + 1.0% 30,659 1,791 1,790 - 0.1% 21,355 1,900 1,955 + 2.9% 20,965 \$318,903 \$358,845 + 12.5% \$352,344 \$222,000 \$244,950 + 10.3% \$240,000 96.1% 94.9% - 1.2% 97.1% 36 47 + 30.6% 34 6,743 6,970 + 3.4%	2018 2019 + / - 2018 2019 2,890 2,920 + 1.0% 30,659 32,484 1,791 1,790 - 0.1% 21,355 21,831 1,900 1,955 + 2.9% 20,965 21,083 \$318,903 \$358,845 + 12.5% \$352,344 \$354,746 \$222,000 \$244,950 + 10.3% \$240,000 \$247,000 96.1% 94.9% - 1.2% 97.1% 96.1% 36 47 + 30.6% 34 42 6,743 6,970 + 3.4%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 20.0%

+ 300.0%

- 43.5%

Change in New Listings

October

Change in Closed Sales

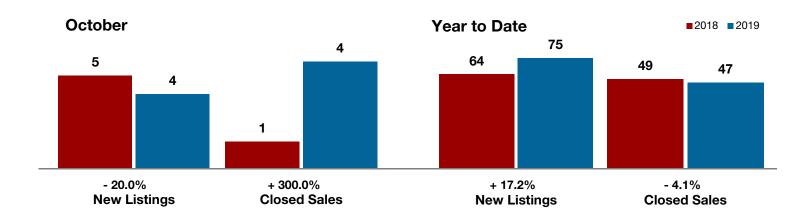
Change in Median Sales Price

Year to Date

Delta County

Ootobei		rear to Date			
2018	2019	+/-	2018	2019	+/-
5	4	- 20.0%	64	75	+ 17.2%
3	3	0.0%	48	50	+ 4.2%
1	4	+ 300.0%	49	47	- 4.1%
\$250,000	\$219,375	- 12.3%	\$127,575	\$138,144	+ 8.3%
\$250,000	\$141,250	- 43.5%	\$87,500	\$103,000	+ 17.7%
96.5%	89.3%	- 7.5%	90.3%	92.9%	+ 2.9%
80	61	- 23.8%	66	37	- 43.9%
16	22	+ 37.5%			
3.6	4.6	+ 25.0%			
	5 3 1 \$250,000 \$250,000 96.5% 80 16	2018 2019 5 4 3 3 1 4 \$250,000 \$219,375 \$250,000 \$141,250 96.5% 89.3% 80 61 16 22	2018 2019 + / - 5 4 - 20.0% 3 3 0.0% 1 4 + 300.0% \$250,000 \$219,375 - 12.3% \$250,000 \$141,250 - 43.5% 96.5% 89.3% - 7.5% 80 61 - 23.8% 16 22 + 37.5%	2018 2019 + / - 2018 5 4 - 20.0% 64 3 3 0.0% 48 1 4 + 300.0% 49 \$250,000 \$219,375 - 12.3% \$127,575 \$250,000 \$141,250 - 43.5% \$87,500 96.5% 89.3% - 7.5% 90.3% 80 61 - 23.8% 66 16 22 + 37.5%	2018 2019 +/- 2018 2019 5 4 -20.0% 64 75 3 3 0.0% 48 50 1 4 +300.0% 49 47 \$250,000 \$219,375 -12.3% \$127,575 \$138,144 \$250,000 \$141,250 -43.5% \$87,500 \$103,000 96.5% 89.3% -7.5% 90.3% 92.9% 80 61 -23.8% 66 37 16 22 +37.5%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Delta County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 0.5%

+ 12.9%

+ 2.3%

Change in New Listings

October

Change in Closed Sales

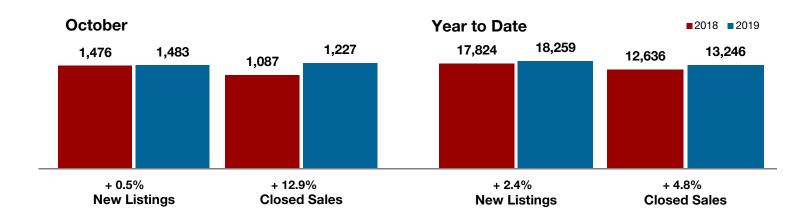
Change in Median Sales Price

Year to Date

Denton County

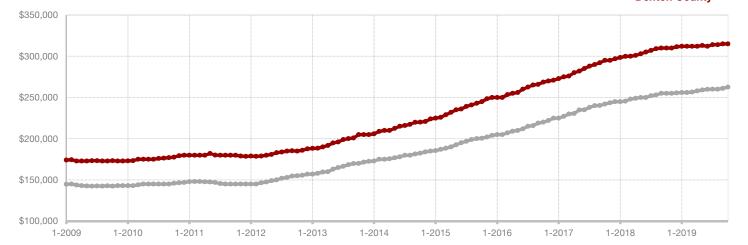
October			real to bate		
2018	2019	+/-	2018	2019	+/-
1,476	1,483	+ 0.5%	17,824	18,259	+ 2.4%
1,084	1,059	- 2.3%	12,875	13,713	+ 6.5%
1,087	1,227	+ 12.9%	12,636	13,246	+ 4.8%
\$348,847	\$362,183	+ 3.8%	\$356,523	\$362,510	+ 1.7%
\$308,000	\$315,000	+ 2.3%	\$312,990	\$315,000	+ 0.6%
95.8%	95.8%	0.0%	97.1%	96.5%	- 0.6%
52	53	+ 1.9%	44	53	+ 20.5%
3,998	3,782	- 5.4%			
3.2	2.9	0.0%			
	1,476 1,084 1,087 \$348,847 \$308,000 95.8% 52 3,998	2018 2019 1,476 1,483 1,084 1,059 1,087 1,227 \$348,847 \$362,183 \$308,000 \$315,000 95.8% 95.8% 52 53 3,998 3,782	2018 2019 + / - 1,476 1,483 + 0.5% 1,084 1,059 - 2.3% 1,087 1,227 + 12.9% \$348,847 \$362,183 + 3.8% \$308,000 \$315,000 + 2.3% 95.8% 95.8% 0.0% 52 53 + 1.9% 3,998 3,782 - 5.4%	2018 2019 + / - 2018 1,476 1,483 + 0.5% 17,824 1,084 1,059 - 2.3% 12,875 1,087 1,227 + 12.9% 12,636 \$348,847 \$362,183 + 3.8% \$356,523 \$308,000 \$315,000 + 2.3% \$312,990 95.8% 95.8% 0.0% 97.1% 52 53 + 1.9% 44 3,998 3,782 - 5.4%	2018 2019 + / - 2018 2019 1,476 1,483 + 0.5% 17,824 18,259 1,084 1,059 - 2.3% 12,875 13,713 1,087 1,227 + 12.9% 12,636 13,246 \$348,847 \$362,183 + 3.8% \$356,523 \$362,510 \$308,000 \$315,000 + 2.3% \$312,990 \$315,000 95.8% 95.8% 0.0% 97.1% 96.5% 52 53 + 1.9% 44 53 3,998 3,782 - 5.4%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



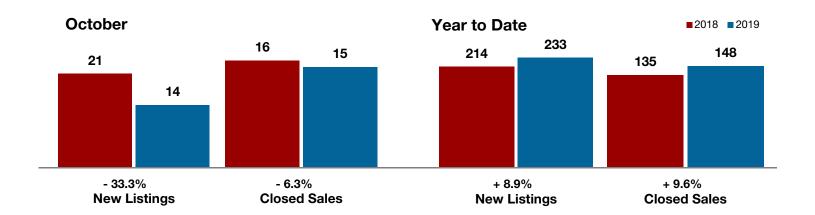
Voor to Data

Eastland County

- 33.3%	- 6.3%	+ 14.5%
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

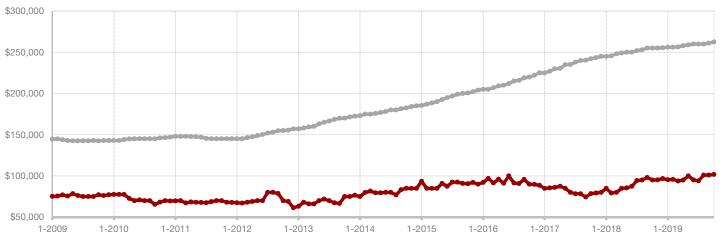
	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	21	14	- 33.3%	214	233	+ 8.9%
Pending Sales	9	7	- 22.2%	127	149	+ 17.3%
Closed Sales	16	15	- 6.3%	135	148	+ 9.6%
Average Sales Price*	\$135,153	\$179,993	+ 33.2%	\$137,862	\$192,323	+ 39.5%
Median Sales Price*	\$113,500	\$130,000	+ 14.5%	\$98,000	\$102,500	+ 4.6%
Percent of Original List Price Received*	87.0%	90.0%	+ 3.4%	88.4%	90.0%	+ 1.8%
Days on Market Until Sale	104	59	- 43.3%	119	109	- 8.4%
Inventory of Homes for Sale	113	102	- 9.7%			
Months Supply of Inventory	8.7	7.3	- 22.2%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











+ 24.1%

- 4.4%

+ 2.3%

Change in **New Listings**

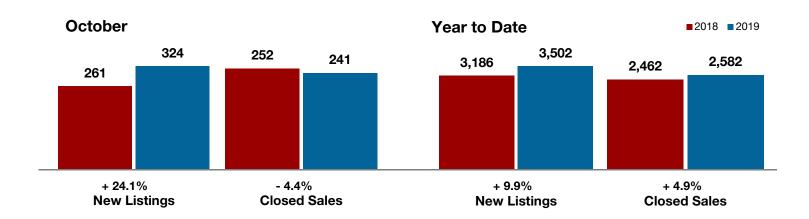
Change in **Closed Sales**

Change in **Median Sales Price**

Ellis County

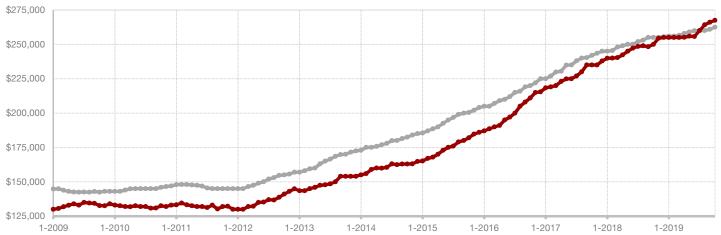
	October			Year to Date			
	2018	2019	+/-	2018	2019	+/-	
New Listings	261	324	+ 24.1%	3,186	3,502	+ 9.9%	
Pending Sales	212	246	+ 16.0%	2,527	2,736	+ 8.3%	
Closed Sales	252	241	- 4.4%	2,462	2,582	+ 4.9%	
Average Sales Price*	\$277,469	\$288,034	+ 3.8%	\$272,869	\$285,322	+ 4.6%	
Median Sales Price*	\$259,995	\$266,000	+ 2.3%	\$252,600	\$265,000	+ 4.9%	
Percent of Original List Price Received*	96.7%	96.1%	- 0.6%	97.2%	97.2%	0.0%	
Days on Market Until Sale	55	52	- 5.5%	51	52	+ 2.0%	
Inventory of Homes for Sale	701	785	+ 12.0%				
Months Supply of Inventory	2.9	3.0	0.0%				

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 66.7%

- 8.9%

+ 4.1%

Change in New Listings

October

Change in Closed Sales

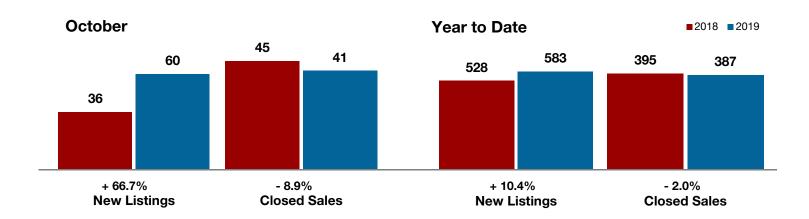
Change in Median Sales Price

Year to Date

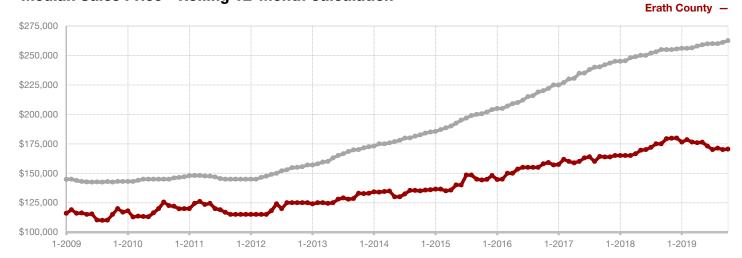
Erath County

		Cotobol			i cai to bate			
	2018	2019	+/-	2018	2019	+/-		
New Listings	36	60	+ 66.7%	528	583	+ 10.4%		
Pending Sales	33	30	- 9.1%	403	404	+ 0.2%		
Closed Sales	45	41	- 8.9%	395	387	- 2.0%		
Average Sales Price*	\$294,454	\$275,923	- 6.3%	\$235,941	\$213,000	- 9.7%		
Median Sales Price*	\$197,000	\$205,000	+ 4.1%	\$180,000	\$170,000	- 5.6%		
Percent of Original List Price Received*	92.6%	91.8%	- 0.9%	93.4%	93.6%	+ 0.2%		
Days on Market Until Sale	59	76	+ 28.8%	65	58	- 10.8%		
Inventory of Homes for Sale	155	182	+ 17.4%					
Months Supply of Inventory	4.0	4.8	+ 25.0%					

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.2%

+ 9.1%

- 5.1%

Change in New Listings

October

Change in Closed Sales

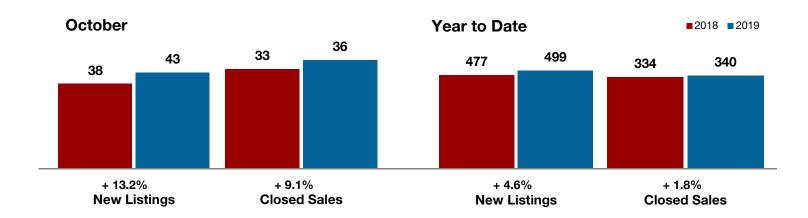
Change in Median Sales Price

Year to Date

Fannin County

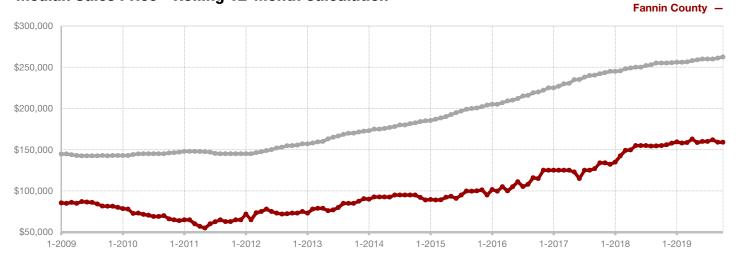
October			ical to bate		
2018	2019	+/-	2018	2019	+/-
38	43	+ 13.2%	477	499	+ 4.6%
24	26	+ 8.3%	330	343	+ 3.9%
33	36	+ 9.1%	334	340	+ 1.8%
\$210,752	\$187,492	- 11.0%	\$187,737	\$186,992	- 0.4%
\$191,000	\$181,250	- 5.1%	\$157,000	\$158,750	+ 1.1%
95.8%	90.3%	- 5.7%	93.8%	93.2%	- 0.6%
48	72	+ 50.0%	57	62	+ 8.8%
147	163	+ 10.9%			
4.6	5.0	0.0%			
	38 24 33 \$210,752 \$191,000 95.8% 48 147	2018 2019 38 43 24 26 33 36 \$210,752 \$187,492 \$191,000 \$181,250 95.8% 90.3% 48 72 147 163	2018 2019 + / - 38 43 + 13.2% 24 26 + 8.3% 33 36 + 9.1% \$210,752 \$187,492 - 11.0% \$191,000 \$181,250 - 5.1% 95.8% 90.3% - 5.7% 48 72 + 50.0% 147 163 + 10.9%	2018 2019 + / - 2018 38 43 + 13.2% 477 24 26 + 8.3% 330 33 36 + 9.1% 334 \$210,752 \$187,492 - 11.0% \$187,737 \$191,000 \$181,250 - 5.1% \$157,000 95.8% 90.3% - 5.7% 93.8% 48 72 + 50.0% 57 147 163 + 10.9%	2018 2019 + / - 2018 2019 38 43 + 13.2% 477 499 24 26 + 8.3% 330 343 33 36 + 9.1% 334 340 \$210,752 \$187,492 - 11.0% \$187,737 \$186,992 \$191,000 \$181,250 - 5.1% \$157,000 \$158,750 95.8% 90.3% - 5.7% 93.8% 93.2% 48 72 + 50.0% 57 62 147 163 + 10.9%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 100.0%

- 20.0%

- 80.4%

Change in **New Listings**

October

Change in Closed Sales

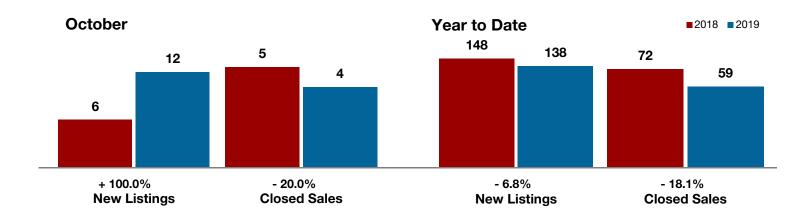
Change in Median Sales Price

Year to Date

Franklin County

	Octobei		real to Date			
	2018	2019	+/-	2018	2019	+/-
New Listings	6	12	+ 100.0%	148	138	- 6.8%
Pending Sales	2	3	+ 50.0%	70	61	- 12.9%
Closed Sales	5	4	- 20.0%	72	59	- 18.1%
Average Sales Price*	\$543,680	\$227,250	- 58.2%	\$493,380	\$380,903	- 22.8%
Median Sales Price*	\$470,000	\$92,000	- 80.4%	\$385,000	\$235,000	- 39.0%
Percent of Original List Price Received*	87.6%	93.5%	+ 6.7%	90.7%	91.6%	+ 1.0%
Days on Market Until Sale	130	158	+ 21.5%	81	83	+ 2.5%
Inventory of Homes for Sale	51	55	+ 7.8%			
Months Supply of Inventory	7.7	8.9	+ 12.5%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC



- 10.0%

0.0%

+ 12.8%

Change in **New Listings**

October

Change in Closed Sales

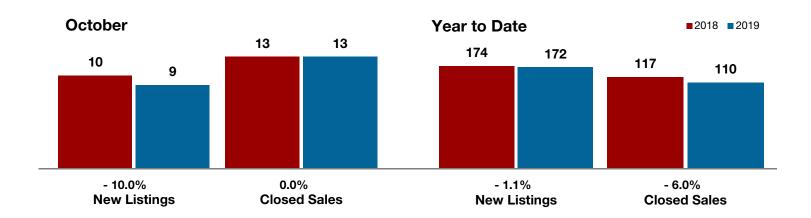
Change in Median Sales Price

Year to Date

Freestone County

		Cotobol			real to Bate			
	2018	2019	+/-	2018	2019	+/-		
New Listings	10	9	- 10.0%	174	172	- 1.1%		
Pending Sales	12	12	0.0%	124	114	- 8.1%		
Closed Sales	13	13	0.0%	117	110	- 6.0%		
Average Sales Price*	\$211,918	\$171,954	- 18.9%	\$206,837	\$159,899	- 22.7%		
Median Sales Price*	\$141,000	\$159,000	+ 12.8%	\$135,000	\$130,000	- 3.7%		
Percent of Original List Price Received*	92.0%	89.9%	- 2.3%	91.7%	90.8%	- 1.0%		
Days on Market Until Sale	88	77	- 12.5%	85	78	- 8.2%		
Inventory of Homes for Sale	61	57	- 6.6%					
Months Supply of Inventory	5.5	5.4	- 16.7%					

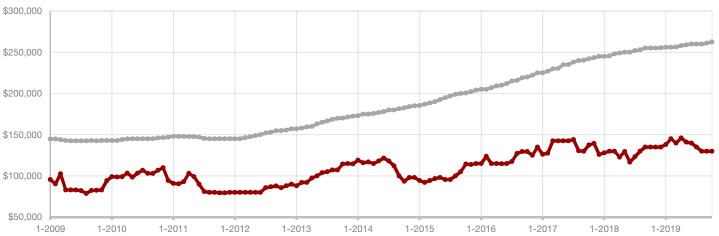
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Freestone County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.3%

+ 8.4%

+ 5.6%

Change in New Listings

October

Change in Closed Sales

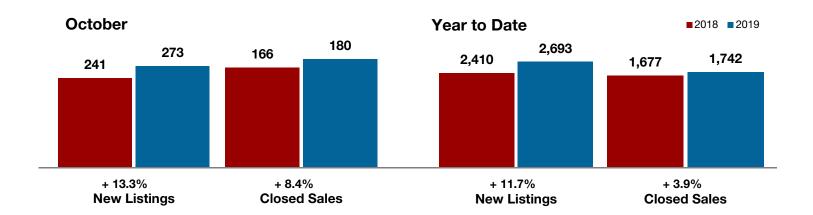
Change in Median Sales Price

Year to Date

Grayson County

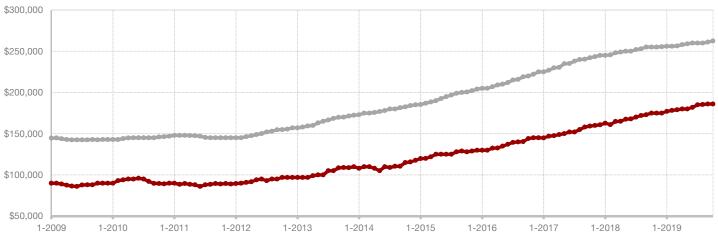
October		real to Bate			
2018	2019	+/-	2018	2019	+/-
241	273	+ 13.3%	2,410	2,693	+ 11.7%
148	157	+ 6.1%	1,688	1,820	+ 7.8%
166	180	+ 8.4%	1,677	1,742	+ 3.9%
\$214,657	\$206,661	- 3.7%	\$211,828	\$223,215	+ 5.4%
\$167,448	\$176,750	+ 5.6%	\$175,000	\$188,000	+ 7.4%
93.2%	93.1%	- 0.1%	94.2%	94.0%	- 0.2%
57	57	0.0%	54	60	+ 11.1%
722	763	+ 5.7%			
4.5	4.4	- 20.0%			
	241 148 166 \$214,657 \$167,448 93.2% 57	2018 2019 241 273 148 157 166 180 \$214,657 \$206,661 \$167,448 \$176,750 93.2% 93.1% 57 57 722 763	2018 2019 + / - 241 273 + 13.3% 148 157 + 6.1% 166 180 + 8.4% \$214,657 \$206,661 - 3.7% \$167,448 \$176,750 + 5.6% 93.2% 93.1% - 0.1% 57 57 0.0% 722 763 + 5.7%	2018 2019 + / - 2018 241 273 + 13.3% 2,410 148 157 + 6.1% 1,688 166 180 + 8.4% 1,677 \$214,657 \$206,661 - 3.7% \$211,828 \$167,448 \$176,750 + 5.6% \$175,000 93.2% 93.1% - 0.1% 94.2% 57 57 0.0% 54 722 763 + 5.7%	2018 2019 + / - 2018 2019 241 273 + 13.3% 2,410 2,693 148 157 + 6.1% 1,688 1,820 166 180 + 8.4% 1,677 1,742 \$214,657 \$206,661 - 3.7% \$211,828 \$223,215 \$167,448 \$176,750 + 5.6% \$175,000 \$188,000 93.2% 93.1% - 0.1% 94.2% 94.0% 57 57 0.0% 54 60 722 763 + 5.7%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 8.3%

- 16.7%

- 55.9%

Change in New Listings

October

Change in Closed Sales

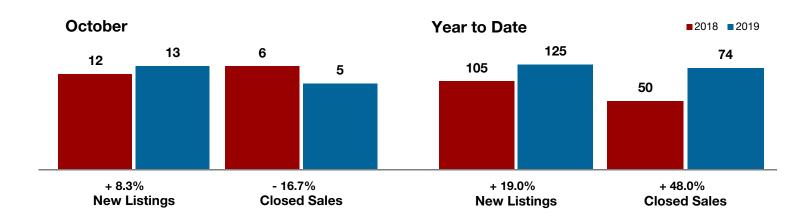
Change in Median Sales Price

Year to Date

Hamilton County

+/-	2018	0040	
		2019	+/-
+ 8.3%	105	125	+ 19.0%
0.0%	60	81	+ 35.0%
16.7%	50	74	+ 48.0%
51.6%	\$151,498	\$195,162	+ 28.8%
55.9%	\$117,800	\$112,500	- 4.5%
+ 4.9%	89.4%	87.9%	- 1.7%
- 52.0%	113	110	- 2.7%
22.6%			
36.4%			
- 2	52.0% 22.6%	52.0% 113 22.6%	52.0% 113 110 22.6%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 50.0%

+ 200.0%

- 73.4%

Change in New Listings

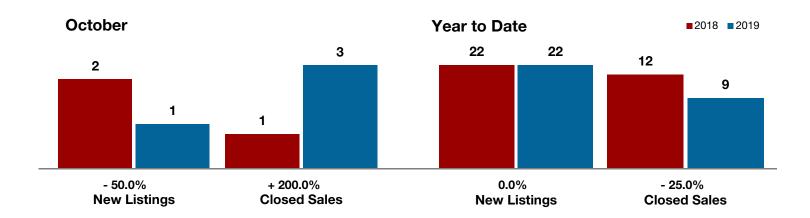
Change in Closed Sales

Change in Median Sales Price

Harrison County

2018	2019	. 1			
	2019	+/-	2018	2019	+/-
2	1	- 50.0%	22	22	0.0%
1	1	0.0%	13	11	- 15.4%
1	3	+ 200.0%	12	9	- 25.0%
338,000	\$71,000	- 79.0%	\$532,631	\$189,111	- 64.5%
338,000	\$90,000	- 73.4%	\$244,239	\$90,000	- 63.2%
100.0%	87.5%	- 12.5%	91.0%	87.3%	- 4.1%
0	21		98	73	- 25.5%
13	11	- 15.4%			
9.0	7.6	- 11.1%			
	2 1 1 338,000 338,000 00.0% 0	2 1 1 1 3 3338,000 \$71,000 338,000 \$90,000 00.0% 87.5% 0 21 13 11	2 1 -50.0% 1 1 0.0% 1 3 +200.0% 338,000 \$71,000 -79.0% 338,000 \$90,000 -73.4% 00.0% 87.5% -12.5% 0 21 13 11 -15.4%	2 1 -50.0% 22 1 1 0.0% 13 1 3 +200.0% 12 338,000 \$71,000 -79.0% \$532,631 338,000 \$90,000 -73.4% \$244,239 00.0% 87.5% -12.5% 91.0% 0 21 98 13 11 -15.4%	2 1 -50.0% 22 22 1 1 0.0% 13 11 1 3 + 200.0% 12 9 338,000 \$71,000 - 79.0% \$532,631 \$189,111 338,000 \$90,000 - 73.4% \$244,239 \$90,000 00.0% 87.5% - 12.5% 91.0% 87.3% 0 21 98 73 13 11 - 15.4%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Harrison County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 2.6%

- 12.3%

+ 1.6%

Change in New Listings

October

Change in Closed Sales

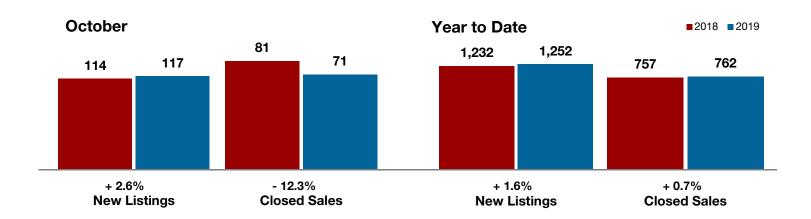
Change in Median Sales Price

Year to Date

Henderson County

Octobei			rear to Date		
2018	2019	+/-	2018	2019	+/-
114	117	+ 2.6%	1,232	1,252	+ 1.6%
57	53	- 7.0%	790	781	- 1.1%
81	71	- 12.3%	757	762	+ 0.7%
\$290,290	\$274,566	- 5.4%	\$286,986	\$286,249	- 0.3%
\$213,500	\$217,000	+ 1.6%	\$212,000	\$200,000	- 5.7%
93.0%	91.9%	- 1.2%	92.5%	92.5%	0.0%
86	76	- 11.6%	82	72	- 12.2%
439	439	0.0%			
6.0	5.9	0.0%			
	114 57 81 \$290,290 \$213,500 93.0% 86 439	2018 2019 114 117 57 53 81 71 \$290,290 \$274,566 \$213,500 \$217,000 93.0% 91.9% 86 76 439 439	2018 2019 + / - 114 117 + 2.6% 57 53 - 7.0% 81 71 - 12.3% \$290,290 \$274,566 - 5.4% \$213,500 \$217,000 + 1.6% 93.0% 91.9% - 1.2% 86 76 - 11.6% 439 439 0.0%	2018 2019 + / - 2018 114 117 + 2.6% 1,232 57 53 - 7.0% 790 81 71 - 12.3% 757 \$290,290 \$274,566 - 5.4% \$286,986 \$213,500 \$217,000 + 1.6% \$212,000 93.0% 91.9% - 1.2% 92.5% 86 76 - 11.6% 82 439 439 0.0%	2018 2019 + / - 2018 2019 114 117 + 2.6% 1,232 1,252 57 53 - 7.0% 790 781 81 71 - 12.3% 757 762 \$290,290 \$274,566 - 5.4% \$286,986 \$286,249 \$213,500 \$217,000 + 1.6% \$212,000 \$200,000 93.0% 91.9% - 1.2% 92.5% 92.5% 86 76 - 11.6% 82 72 439 439 0.0%

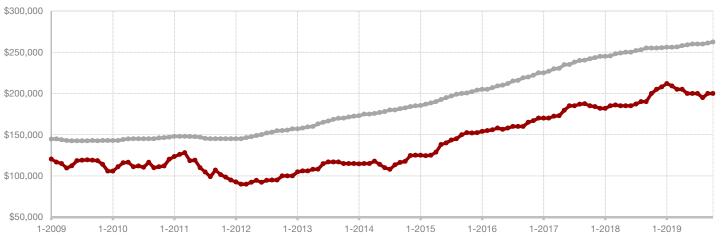
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Henderson County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 15.4%

October

+ 66.7%

- 10.0%

Change in New Listings

Change in Closed Sales

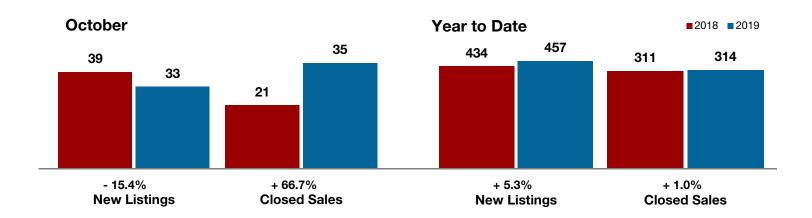
Change in Median Sales Price

Year to Date

Hill County

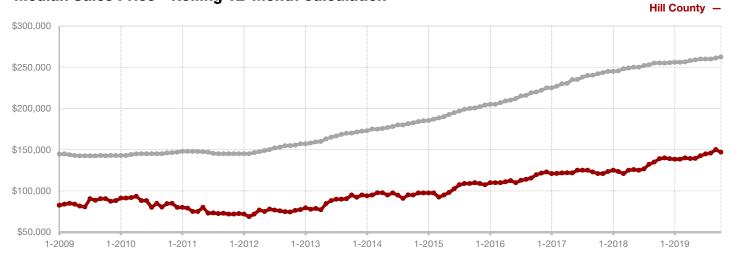
	October			real to bate		
	2018	2019	+/-	2018	2019	+/-
New Listings	39	33	- 15.4%	434	457	+ 5.3%
Pending Sales	22	33	+ 50.0%	318	331	+ 4.1%
Closed Sales	21	35	+ 66.7%	311	314	+ 1.0%
Average Sales Price*	\$156,195	\$135,270	- 13.4%	\$168,193	\$178,168	+ 5.9%
Median Sales Price*	\$144,400	\$130,000	- 10.0%	\$138,750	\$147,450	+ 6.3%
Percent of Original List Price Received*	88.1%	91.3%	+ 3.6%	91.9%	92.8%	+ 1.0%
Days on Market Until Sale	38	73	+ 92.1%	83	70	- 15.7%
Inventory of Homes for Sale	156	124	- 20.5%			
Months Supply of Inventory	5.2	4.0	- 20.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 10.2%

+ 9.6%

- 7.9%

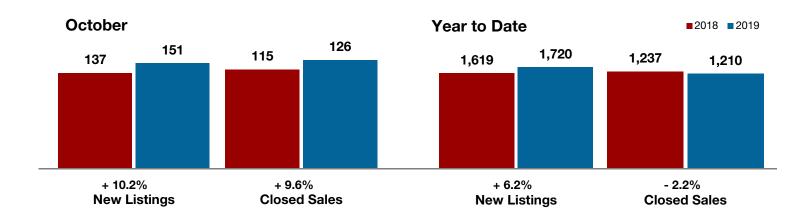
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Hood County

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	137	151	+ 10.2%	1,619	1,720	+ 6.2%
Pending Sales	91	79	- 13.2%	1,260	1,236	- 1.9%
Closed Sales	115	126	+ 9.6%	1,237	1,210	- 2.2%
Average Sales Price*	\$278,364	\$274,138	- 1.5%	\$266,255	\$276,482	+ 3.8%
Median Sales Price*	\$249,823	\$230,000	- 7.9%	\$235,000	\$245,000	+ 4.3%
Percent of Original List Price Received*	94.7%	95.8%	+ 1.2%	96.0%	95.9%	- 0.1%
Days on Market Until Sale	48	53	+ 10.4%	46	49	+ 6.5%
Inventory of Homes for Sale	340	388	+ 14.1%			
Months Supply of Inventory	2.9	3.4	0.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Hood County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 36.2%

+ 4.8%

+ 32.6%

Change in New Listings

October

Change in Closed Sales

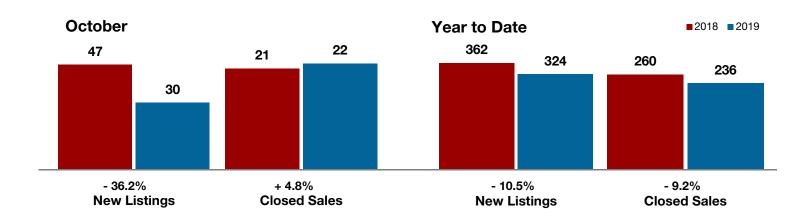
Change in Median Sales Price

Year to Date

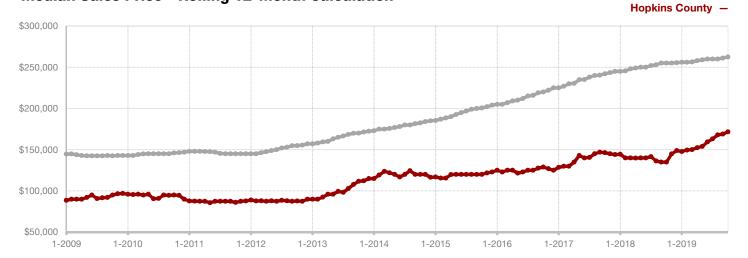
Hopkins County

October			real to Bate			
2018	2019	+/-	2018	2019	+/-	
47	30	- 36.2%	362	324	- 10.5%	
28	21	- 25.0%	258	241	- 6.6%	
21	22	+ 4.8%	260	236	- 9.2%	
\$138,600	\$228,916	+ 65.2%	\$182,783	\$203,609	+ 11.4%	
\$124,400	\$165,000	+ 32.6%	\$144,700	\$169,850	+ 17.4%	
93.1%	92.8%	- 0.3%	93.1%	94.5%	+ 1.5%	
47	40	- 14.9%	64	53	- 17.2%	
107	98	- 8.4%				
4.2	4.3	0.0%				
	47 28 21 \$138,600 \$124,400 93.1% 47 107	2018 2019 47 30 28 21 21 22 \$138,600 \$228,916 \$124,400 \$165,000 93.1% 92.8% 47 40 107 98	2018 2019 + / - 47 30 - 36.2% 28 21 - 25.0% 21 22 + 4.8% \$138,600 \$228,916 + 65.2% \$124,400 \$165,000 + 32.6% 93.1% 92.8% - 0.3% 47 40 - 14.9% 107 98 - 8.4%	2018 2019 + / - 2018 47 30 - 36.2% 362 28 21 - 25.0% 258 21 22 + 4.8% 260 \$138,600 \$228,916 + 65.2% \$182,783 \$124,400 \$165,000 + 32.6% \$144,700 93.1% 92.8% - 0.3% 93.1% 47 40 - 14.9% 64 107 98 - 8.4%	2018 2019 + / - 2018 2019 47 30 - 36.2% 362 324 28 21 - 25.0% 258 241 21 22 + 4.8% 260 236 \$138,600 \$228,916 + 65.2% \$182,783 \$203,609 \$124,400 \$165,000 + 32.6% \$144,700 \$169,850 93.1% 92.8% - 0.3% 93.1% 94.5% 47 40 - 14.9% 64 53 107 98 - 8.4%	

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 55.3%

- 5.6%

+ 13.2%

Change in New Listings

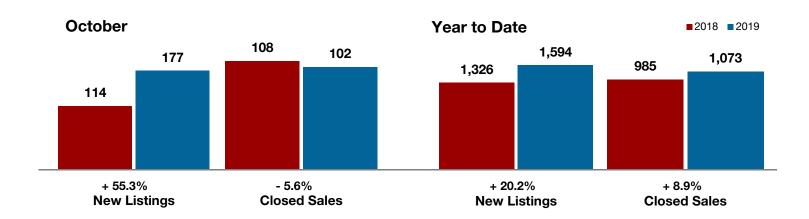
Change in Closed Sales

Change in Median Sales Price

Hunt County

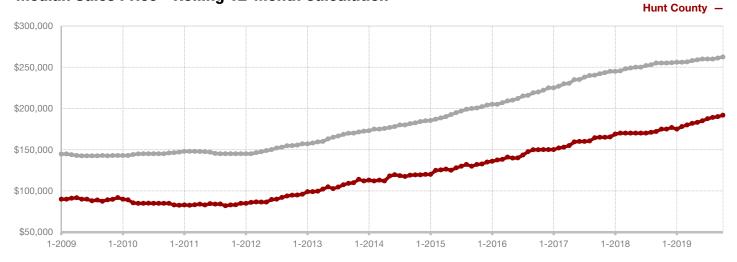
	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	114	177	+ 55.3%	1,326	1,594	+ 20.2%
Pending Sales	89	98	+ 10.1%	990	1,122	+ 13.3%
Closed Sales	108	102	- 5.6%	985	1,073	+ 8.9%
Average Sales Price*	\$207,649	\$248,779	+ 19.8%	\$196,567	\$217,995	+ 10.9%
Median Sales Price*	\$185,700	\$210,224	+ 13.2%	\$178,000	\$194,847	+ 9.5%
Percent of Original List Price Received*	94.2%	94.9%	+ 0.7%	95.6%	95.4%	- 0.2%
Days on Market Until Sale	53	68	+ 28.3%	43	49	+ 14.0%
Inventory of Homes for Sale	319	379	+ 18.8%			
Months Supply of Inventory	3.3	3.6	+ 33.3%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 14.3%

October

0.0%

- 61.2%

Change in New Listings

Change in Closed Sales

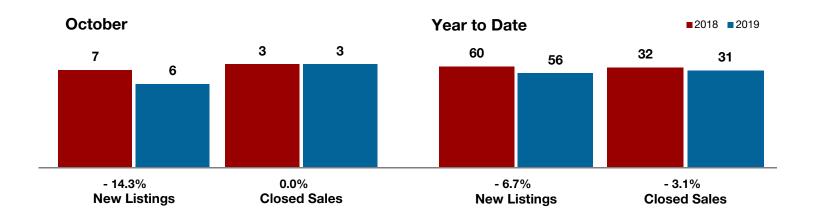
Change in Median Sales Price

Year to Date

Jack County

October			icai to bate			
2018	2019	+/-	2018	2019	+/-	
7	6	- 14.3%	60	56	- 6.7%	
0	4		33	31	- 6.1%	
3	3	0.0%	32	31	- 3.1%	
\$308,333	\$164,100	- 46.8%	\$246,378	\$205,001	- 16.8%	
\$315,000	\$122,300	- 61.2%	\$152,500	\$160,000	+ 4.9%	
90.1%	76.6%	- 15.0%	90.9%	88.1%	- 3.1%	
175	67	- 61.7%	125	100	- 20.0%	
22	18	- 18.2%				
6.9	5.8	- 14.3%				
	7 0 3 \$308,333 \$315,000 90.1% 175 22	2018 2019 7 6 0 4 3 3 \$308,333 \$164,100 \$315,000 \$122,300 90.1% 76.6% 175 67 22 18	2018 2019 + / - 7 6 -14.3% 0 4 3 3 0.0% \$308,333 \$164,100 -46.8% \$315,000 \$122,300 -61.2% 90.1% 76.6% -15.0% 175 67 -61.7% 22 18 -18.2%	2018 2019 + / - 2018 7 6 -14.3% 60 0 4 33 3 3 0.0% 32 \$308,333 \$164,100 -46.8% \$246,378 \$315,000 \$122,300 -61.2% \$152,500 90.1% 76.6% -15.0% 90.9% 175 67 -61.7% 125 22 18 -18.2%	2018 2019 + / - 2018 2019 7 6 -14.3% 60 56 0 4 33 31 3 3 0.0% 32 31 \$308,333 \$164,100 -46.8% \$246,378 \$205,001 \$315,000 \$122,300 -61.2% \$152,500 \$160,000 90.1% 76.6% -15.0% 90.9% 88.1% 175 67 -61.7% 125 100 22 18 -18.2%	

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Jack County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Median Sales Price

Johnson County

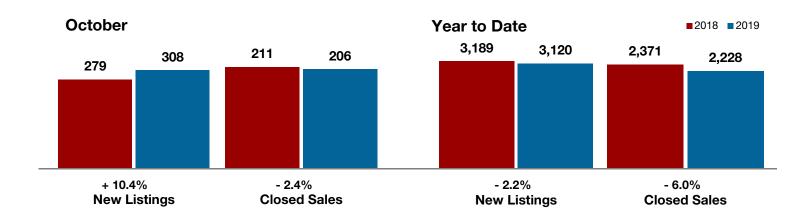
+ 10.4%	- 2.4%	+ 13.9%
Change in	Change in	Change in

Closed Sales

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	279	308	+ 10.4%	3,189	3,120	- 2.2%
Pending Sales	205	202	- 1.5%	2,457	2,324	- 5.4%
Closed Sales	211	206	- 2.4%	2,371	2,228	- 6.0%
Average Sales Price*	\$227,645	\$240,916	+ 5.8%	\$232,262	\$241,949	+ 4.2%
Median Sales Price*	\$199,900	\$227,700	+ 13.9%	\$206,000	\$219,900	+ 6.7%
Percent of Original List Price Received*	96.3%	95.4%	- 0.9%	97.3%	96.8%	- 0.5%
Days on Market Until Sale	41	45	+ 9.8%	40	46	+ 15.0%
Inventory of Homes for Sale	712	712	0.0%			
Months Supply of Inventory	3.1	3.2	0.0%			

New Listings

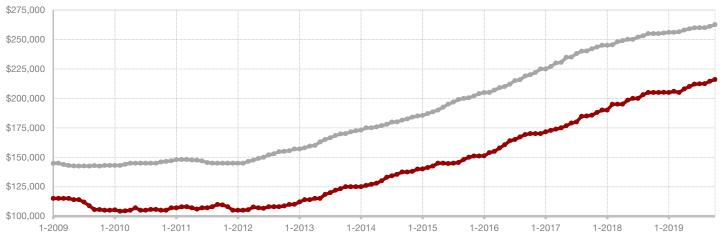
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 6.7%

+ 75.0%

- 37.2%

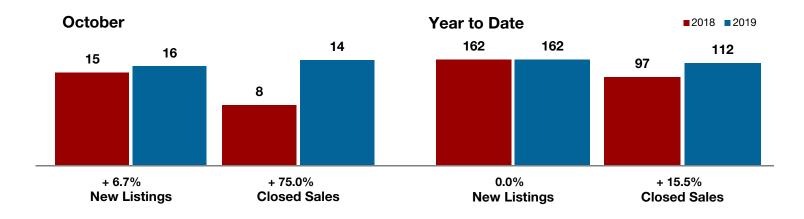
Change in New Listings Change in Closed Sales

Change in Median Sales Price

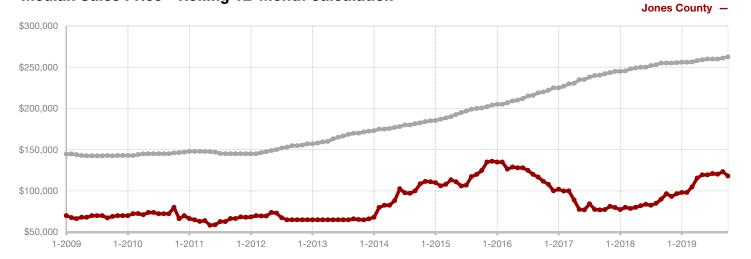
Jones County

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	15	16	+ 6.7%	162	162	0.0%
Pending Sales	8	8	0.0%	96	112	+ 16.7%
Closed Sales	8	14	+ 75.0%	97	112	+ 15.5%
Average Sales Price*	\$175,813	\$113,935	- 35.2%	\$118,168	\$124,009	+ 4.9%
Median Sales Price*	\$142,500	\$89,450	- 37.2%	\$90,400	\$115,000	+ 27.2%
Percent of Original List Price Received*	91.9%	92.1%	+ 0.2%	92.4%	91.3%	- 1.2%
Days on Market Until Sale	84	101	+ 20.2%	90	76	- 15.6%
Inventory of Homes for Sale	73	56	- 23.3%			
Months Supply of Inventory	7.9	5.3	- 37.5%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









+ 29.9% + 25.8% + 8.9%

Change in **New Listings**

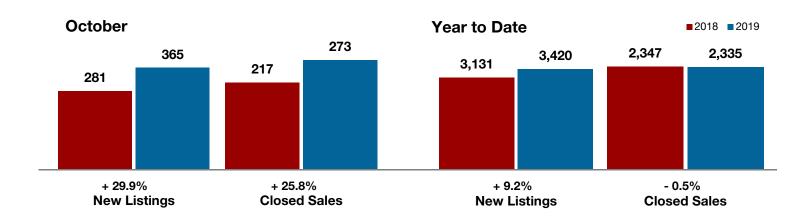
Change in **Closed Sales**

Change in **Median Sales Price**

Kaufman County

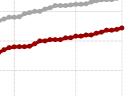
	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	281	365	+ 29.9%	3,131	3,420	+ 9.2%
Pending Sales	179	242	+ 35.2%	2,358	2,462	+ 4.4%
Closed Sales	217	273	+ 25.8%	2,347	2,335	- 0.5%
Average Sales Price*	\$223,728	\$253,235	+ 13.2%	\$237,164	\$247,243	+ 4.2%
Median Sales Price*	\$220,370	\$240,000	+ 8.9%	\$227,000	\$236,000	+ 4.0%
Percent of Original List Price Received*	95.9%	95.5%	- 0.4%	96.9%	96.2%	- 0.7%
Days on Market Until Sale	46	54	+ 17.4%	43	56	+ 30.2%
Inventory of Homes for Sale	731	850	+ 16.3%			
Months Supply of Inventory	3.2	3.7	+ 33.3%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

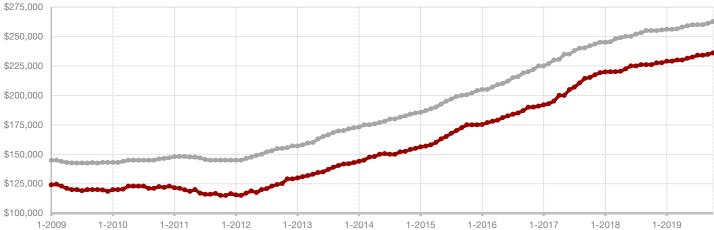








Kaufman County



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 90.0%

+ 11.1%

+ 8.6%

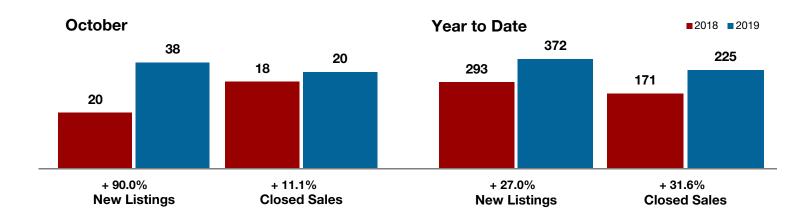
Change in New Listings Change in Closed Sales

Change in Median Sales Price

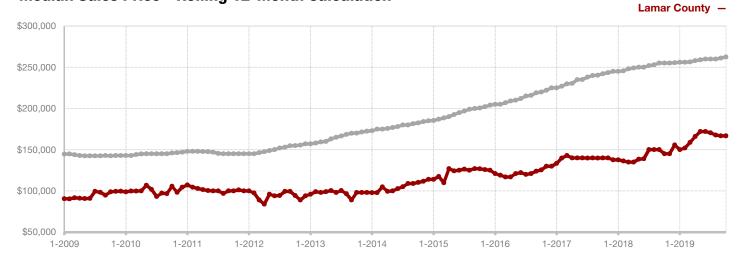
Lamar County

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	20	38	+ 90.0%	293	372	+ 27.0%
Pending Sales	15	15	0.0%	167	232	+ 38.9%
Closed Sales	18	20	+ 11.1%	171	225	+ 31.6%
Average Sales Price*	\$166,215	\$195,115	+ 17.4%	\$180,128	\$189,274	+ 5.1%
Median Sales Price*	\$142,500	\$154,750	+ 8.6%	\$151,000	\$165,000	+ 9.3%
Percent of Original List Price Received*	91.0%	94.0%	+ 3.3%	91.9%	92.4%	+ 0.5%
Days on Market Until Sale	57	55	- 3.5%	78	74	- 5.1%
Inventory of Homes for Sale	125	128	+ 2.4%			
Months Supply of Inventory	7.7	5.8	- 25.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC



+ 25.0%

+ 250.0%

+ 0.6%

Change in New Listings

October

Change in Closed Sales

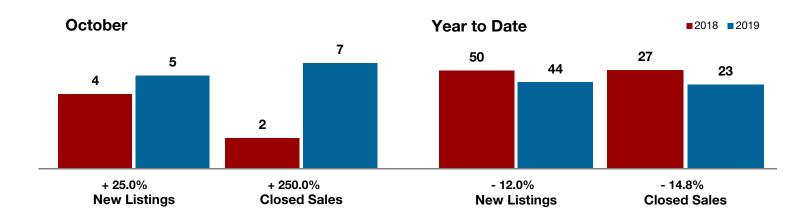
Change in Median Sales Price

Year to Date

Limestone County

	October			• '	real to Date			
	2018	2019	+/-	2018	2019	+/-		
New Listings	4	5	+ 25.0%	50	44	- 12.0%		
Pending Sales	0	4		26	25	- 3.8%		
Closed Sales	2	7	+ 250.0%	27	23	- 14.8%		
Average Sales Price*	\$131,240	\$168,357	+ 28.3%	\$141,306	\$135,300	- 4.3%		
Median Sales Price*	\$131,240	\$132,000	+ 0.6%	\$115,000	\$110,000	- 4.3%		
Percent of Original List Price Received*	88.7%	92.2%	+ 3.9%	88.4%	87.0%	- 1.6%		
Days on Market Until Sale	202	53	- 73.8%	102	83	- 18.6%		
Inventory of Homes for Sale	28	20	- 28.6%					
Months Supply of Inventory	9.7	7.7	- 20.0%					

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Montague County

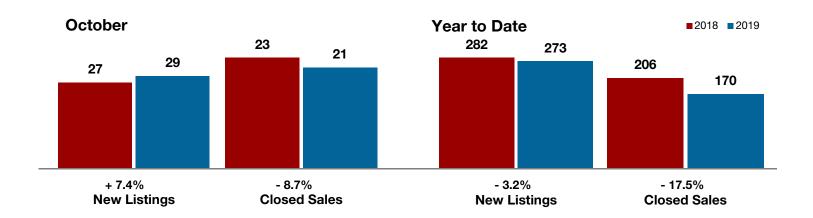
+ 7.4% - 8.7% + 8.1%

Change in Change in Change in

New Listings Closed Sales Median Sales Price

	October			Y	Year to Date			
	2018	2019	+/-	2018	2019	+/-		
New Listings	27	29	+ 7.4%	282	273	- 3.2%		
Pending Sales	15	23	+ 53.3%	196	182	- 7.1%		
Closed Sales	23	21	- 8.7%	206	170	- 17.5%		
Average Sales Price*	\$150,091	\$136,563	- 9.0%	\$163,678	\$185,482	+ 13.3%		
Median Sales Price*	\$105,000	\$113,500	+ 8.1%	\$125,000	\$139,000	+ 11.2%		
Percent of Original List Price Received*	91.1%	90.8%	- 0.3%	92.2%	91.7%	- 0.5%		
Days on Market Until Sale	102	69	- 32.4%	93	79	- 15.1%		
Inventory of Homes for Sale	119	101	- 15.1%					
Months Supply of Inventory	6.2	5.9	0.0%					

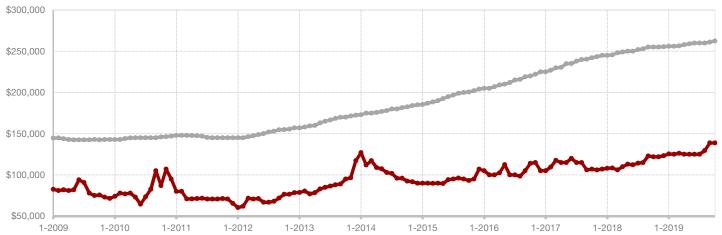
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 27.0%

- 17.9%

+ 51.6%

Change in New Listings

October

Change in Closed Sales

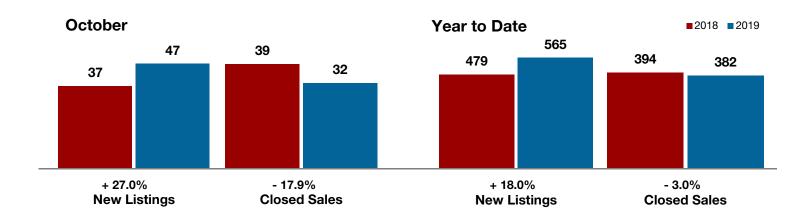
Change in Median Sales Price

Year to Date

Navarro County

	Octobel			• '	rear to Date			
	2018	2019	+/-	2018	2019	+/-		
New Listings	37	47	+ 27.0%	479	565	+ 18.0%		
Pending Sales	37	27	- 27.0%	390	382	- 2.1%		
Closed Sales	39	32	- 17.9%	394	382	- 3.0%		
Average Sales Price*	\$197,531	\$243,756	+ 23.4%	\$195,864	\$200,621	+ 2.4%		
Median Sales Price*	\$127,000	\$192,500	+ 51.6%	\$146,500	\$159,000	+ 8.5%		
Percent of Original List Price Received*	93.6%	94.4%	+ 0.9%	93.9%	93.9%	0.0%		
Days on Market Until Sale	56	67	+ 19.6%	70	64	- 8.6%		
Inventory of Homes for Sale	131	170	+ 29.8%					
Months Supply of Inventory	3.5	4.6	+ 25.0%					

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





\$300.000

\$50,000

1-2009

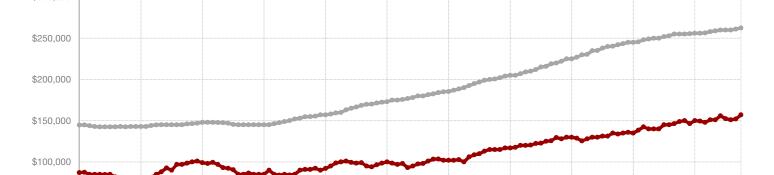
1-2010

1-2011

1-2012

All MLS — Navarro County —

1-2019



1-2014

1-2015

1-2013

1-2017

1-2018

1-2016

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.

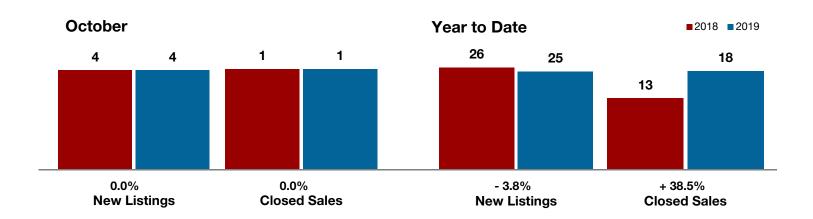


Nolan County

0.0%	0.0%	+ 400.0%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	4	4	0.0%	26	25	- 3.8%
Pending Sales	2	1	- 50.0%	13	16	+ 23.1%
Closed Sales	1	1	0.0%	13	18	+ 38.5%
Average Sales Price*	\$55,000	\$275,000	+ 400.0%	\$151,738	\$150,647	- 0.7%
Median Sales Price*	\$55,000	\$275,000	+ 400.0%	\$84,000	\$95,000	+ 13.1%
Percent of Original List Price Received*	91.8%	100.0%	+ 8.9%	88.0%	91.9%	+ 4.4%
Days on Market Until Sale	5	1	- 80.0%	109	74	- 32.1%
Inventory of Homes for Sale	10	12	+ 20.0%			
Months Supply of Inventory	5.0	6.3	+ 20.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 33.3%

+ 33.3% - 26.4%

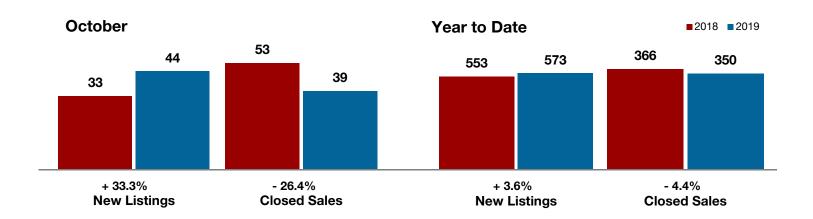
- 13.2%

Palo Pinto County

Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	33	44	+ 33.3%	553	573	+ 3.6%
Pending Sales	38	22	- 42.1%	381	350	- 8.1%
Closed Sales	53	39	- 26.4%	366	350	- 4.4%
Average Sales Price*	\$339,702	\$332,261	- 2.2%	\$315,502	\$323,816	+ 2.6%
Median Sales Price*	\$265,000	\$230,000	- 13.2%	\$192,500	\$191,000	- 0.8%
Percent of Original List Price Received*	89.1%	89.7%	+ 0.7%	90.1%	91.0%	+ 1.0%
Days on Market Until Sale	131	106	- 19.1%	120	104	- 13.3%
Inventory of Homes for Sale	257	237	- 7.8%			
Months Supply of Inventory	7.2	7.2	0.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 51.6%

+ 17.2%

+ 0.4%

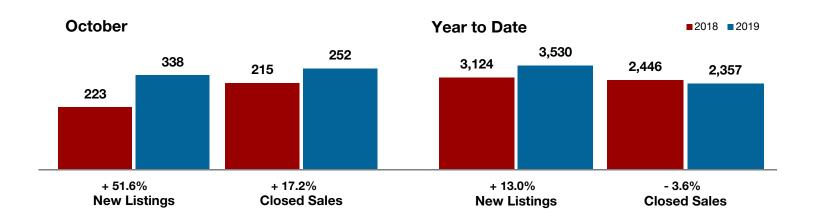
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Parker County

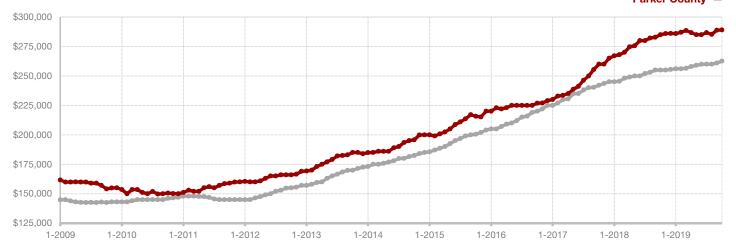
	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	223	338	+ 51.6%	3,124	3,530	+ 13.0%
Pending Sales	168	181	+ 7.7%	2,470	2,431	- 1.6%
Closed Sales	215	252	+ 17.2%	2,446	2,357	- 3.6%
Average Sales Price*	\$314,234	\$315,834	+ 0.5%	\$312,456	\$320,442	+ 2.6%
Median Sales Price*	\$293,400	\$294,500	+ 0.4%	\$288,000	\$289,995	+ 0.7%
Percent of Original List Price Received*	96.3%	95.5%	- 0.8%	96.4%	96.4%	0.0%
Days on Market Until Sale	60	55	- 8.3%	59	58	- 1.7%
Inventory of Homes for Sale	749	950	+ 26.8%			
Months Supply of Inventory	3.2	4.1	+ 33.3%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 11.8%

+ 71.4%

+ 12.3%

Change in New Listings

October

Change in Closed Sales

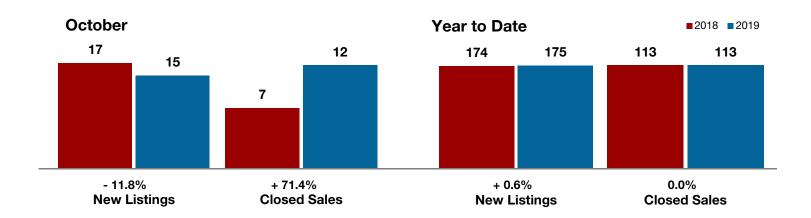
Change in Median Sales Price

Year to Date

Rains County

	• • • • • • • • • • • • • • • • • • • •			rou. to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	17	15	- 11.8%	174	175	+ 0.6%
Pending Sales	10	13	+ 30.0%	117	126	+ 7.7%
Closed Sales	7	12	+ 71.4%	113	113	0.0%
Average Sales Price*	\$205,214	\$233,238	+ 13.7%	\$203,338	\$264,984	+ 30.3%
Median Sales Price*	\$160,000	\$179,700	+ 12.3%	\$180,000	\$199,150	+ 10.6%
Percent of Original List Price Received*	89.2%	92.8%	+ 4.0%	93.8%	92.6%	- 1.3%
Days on Market Until Sale	55	124	+ 125.5%	55	70	+ 27.3%
Inventory of Homes for Sale	62	50	- 19.4%			
Months Supply of Inventory	5.7	4.3	- 33.3%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Rains County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 13.7%

October

+ 14.3%

+ 2.7%

Change in New Listings

Change in Closed Sales

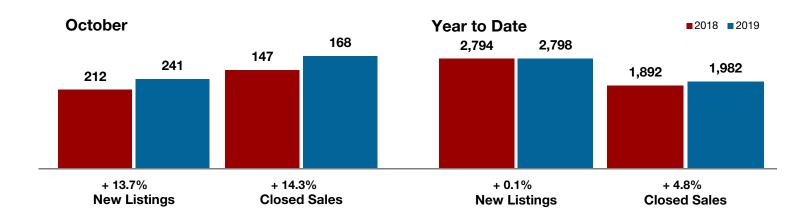
Change in Median Sales Price

Year to Date

Rockwall County

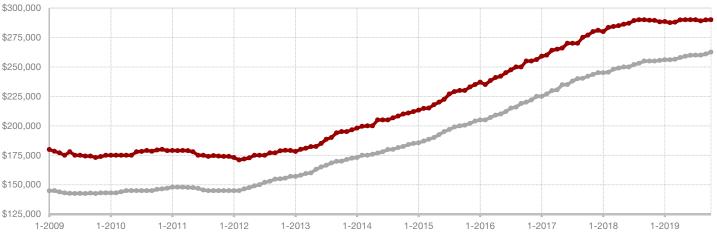
Octobei			icai to bate			
2018	2019	+/-	2018	2019	+/-	
212	241	+ 13.7%	2,794	2,798	+ 0.1%	
151	162	+ 7.3%	1,956	2,049	+ 4.8%	
147	168	+ 14.3%	1,892	1,982	+ 4.8%	
\$309,854	\$322,052	+ 3.9%	\$327,331	\$338,820	+ 3.5%	
\$272,000	\$279,288	+ 2.7%	\$289,401	\$290,853	+ 0.5%	
94.9%	95.5%	+ 0.6%	96.1%	95.8%	- 0.3%	
53	65	+ 22.6%	50	61	+ 22.0%	
751	722	- 3.9%				
4.0	3.7	0.0%				
	212 151 147 \$309,854 \$272,000 94.9% 53 751	2018 2019 212 241 151 162 147 168 \$309,854 \$322,052 \$272,000 \$279,288 94.9% 95.5% 53 65 751 722	2018 2019 + / - 212 241 + 13.7% 151 162 + 7.3% 147 168 + 14.3% \$309,854 \$322,052 + 3.9% \$272,000 \$279,288 + 2.7% 94.9% 95.5% + 0.6% 53 65 + 22.6% 751 722 - 3.9%	2018 2019 + / - 2018 212 241 + 13.7% 2,794 151 162 + 7.3% 1,956 147 168 + 14.3% 1,892 \$309,854 \$322,052 + 3.9% \$327,331 \$272,000 \$279,288 + 2.7% \$289,401 94.9% 95.5% + 0.6% 96.1% 53 65 + 22.6% 50 751 722 - 3.9%	2018 2019 + / - 2018 2019 212 241 + 13.7% 2,794 2,798 151 162 + 7.3% 1,956 2,049 147 168 + 14.3% 1,892 1,982 \$309,854 \$322,052 + 3.9% \$327,331 \$338,820 \$272,000 \$279,288 + 2.7% \$289,401 \$290,853 94.9% 95.5% + 0.6% 96.1% 95.8% 53 65 + 22.6% 50 61 751 722 - 3.9%	

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





Rockwall County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.

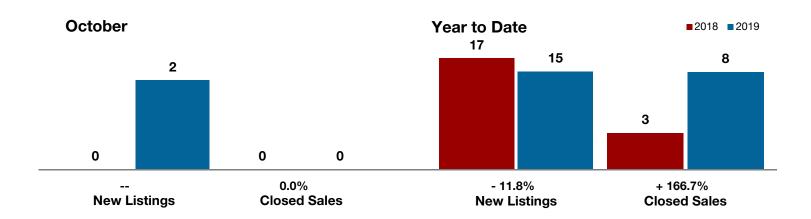


Shackelford County

Change in New Listings	Change in Closed Sales	Change in Median Sales Price
	0.0%	

County		October			Year to Date		
	2018	2019	+/-	2018	2019	+/-	
New Listings	0	2		17	15	- 11.8%	
Pending Sales	1	1	0.0%	5	9	+ 80.0%	
Closed Sales	0	0	0.0%	3	8	+ 166.7%	
Average Sales Price*				\$82,333	\$102,488	+ 24.5%	
Median Sales Price*				\$103,000	\$88,450	- 14.1%	
Percent of Original List Price Received*				84.9%	88.1%	+ 3.8%	
Days on Market Until Sale				70	120	+ 71.4%	
Inventory of Homes for Sale	7	7	0.0%				
Months Supply of Inventory	7.0	5.4	- 28.6%				

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.











A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 11.6%

- 16.4%

+ 14.5%

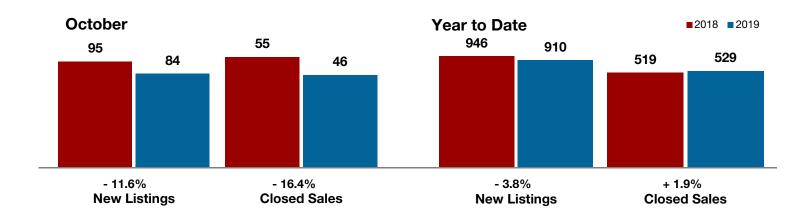
Change in New Listings Change in Closed Sales

Change in Median Sales Price

Smith County

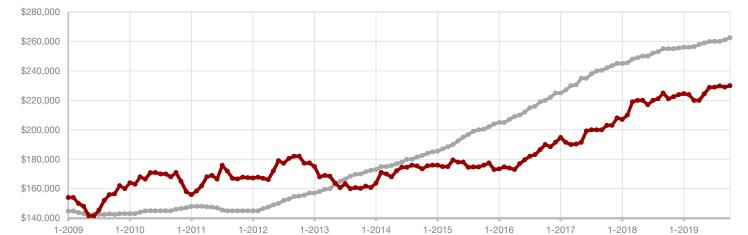
	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	95	84	- 11.6%	946	910	- 3.8%
Pending Sales	46	42	- 8.7%	542	550	+ 1.5%
Closed Sales	55	46	- 16.4%	519	529	+ 1.9%
Average Sales Price*	\$258,597	\$260,245	+ 0.6%	\$265,283	\$271,161	+ 2.2%
Median Sales Price*	\$194,400	\$222,500	+ 14.5%	\$223,950	\$230,125	+ 2.8%
Percent of Original List Price Received*	92.5%	96.0%	+ 3.8%	94.7%	95.3%	+ 0.6%
Days on Market Until Sale	69	68	- 1.4%	75	64	- 14.7%
Inventory of Homes for Sale	321	248	- 22.7%			
Months Supply of Inventory	6.2	4.8	- 16.7%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.

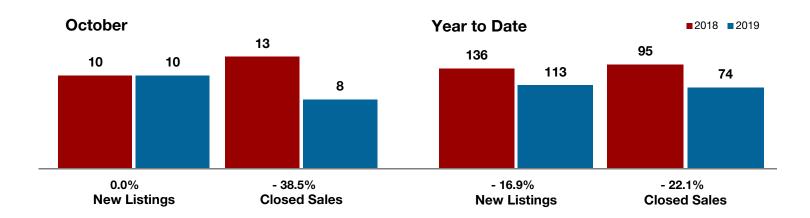


Somervell County

Change in Median Sales Price

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	10	10	0.0%	136	113	- 16.9%
Pending Sales	7	6	- 14.3%	93	71	- 23.7%
Closed Sales	13	8	- 38.5%	95	74	- 22.1%
Average Sales Price*	\$305,769	\$493,894	+ 61.5%	\$297,257	\$343,804	+ 15.7%
Median Sales Price*	\$290,000	\$356,500	+ 22.9%	\$268,000	\$275,125	+ 2.7%
Percent of Original List Price Received*	95.2%	97.5%	+ 2.4%	93.5%	94.2%	+ 0.7%
Days on Market Until Sale	73	76	+ 4.1%	65	74	+ 13.8%
Inventory of Homes for Sale	43	30	- 30.2%			
Months Supply of Inventory	4.7	4.0	- 20.0%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Chang

- 62.5%

+ 57.4%

Change in **New Listings**

- 36.4%

October

Change in Closed Sales

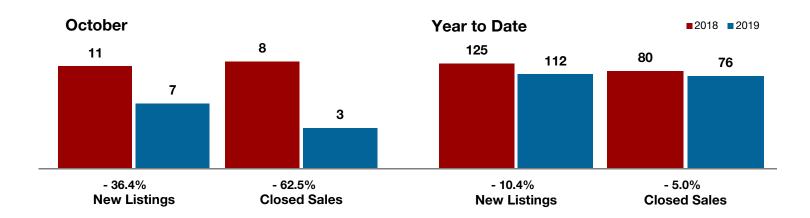
Change in Median Sales Price

Year to Date

Stephens County

October			i cai to bate		
2018	2019	+/-	2018	2019	+/-
11	7	- 36.4%	125	112	- 10.4%
7	9	+ 28.6%	85	84	- 1.2%
8	3	- 62.5%	80	76	- 5.0%
\$132,363	\$149,667	+ 13.1%	\$127,475	\$158,618	+ 24.4%
\$98,500	\$155,000	+ 57.4%	\$112,500	\$129,950	+ 15.5%
88.9%	94.1%	+ 5.8%	90.3%	90.0%	- 0.3%
100	14	- 86.0%	97	94	- 3.1%
52	40	- 23.1%			
6.7	5.2	- 28.6%			
	11 7 8 \$132,363 \$98,500 88.9% 100 52	2018 2019 11 7 7 9 8 3 \$132,363 \$149,667 \$98,500 \$155,000 88.9% 94.1% 100 14 52 40	2018 2019 + / - 11 7 - 36.4% 7 9 + 28.6% 8 3 - 62.5% \$132,363 \$149,667 + 13.1% \$98,500 \$155,000 + 57.4% 88.9% 94.1% + 5.8% 100 14 - 86.0% 52 40 - 23.1%	2018 2019 + / - 2018 11 7 - 36.4% 125 7 9 + 28.6% 85 8 3 - 62.5% 80 \$132,363 \$149,667 + 13.1% \$127,475 \$98,500 \$155,000 + 57.4% \$112,500 88.9% 94.1% + 5.8% 90.3% 100 14 - 86.0% 97 52 40 - 23.1%	2018 2019 + / - 2018 2019 11 7 - 36.4% 125 112 7 9 + 28.6% 85 84 8 3 - 62.5% 80 76 \$132,363 \$149,667 + 13.1% \$127,475 \$158,618 \$98,500 \$155,000 + 57.4% \$112,500 \$129,950 88.9% 94.1% + 5.8% 90.3% 90.0% 100 14 - 86.0% 97 94 52 40 - 23.1%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Stephens County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



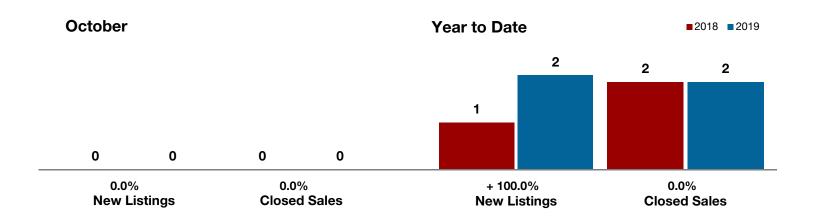
All MLS -

Stonewall County

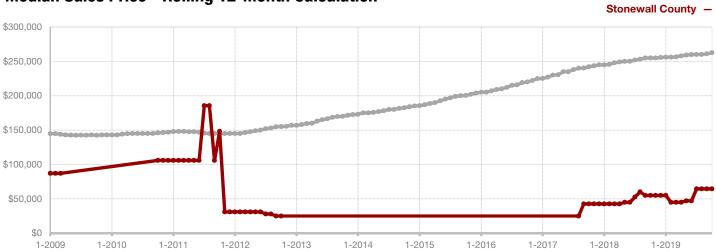
0.0%	0.0%	
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

	October			Year to Date			
	2018	2019	+/-	2018	2019	+/-	
New Listings	0	0	0.0%	1	2	+ 100.0%	
Pending Sales	0	0	0.0%	2	2	0.0%	
Closed Sales	0	0	0.0%	2	2	0.0%	
Average Sales Price*				\$55,000	\$64,500	+ 17.3%	
Median Sales Price*				\$55,000	\$64,500	+ 17.3%	
Percent of Original List Price Received*				84.3%	92.7%	+ 10.0%	
Days on Market Until Sale				90	28	- 68.9%	
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory							

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.5%

+ 1.4%

+ 7.9%

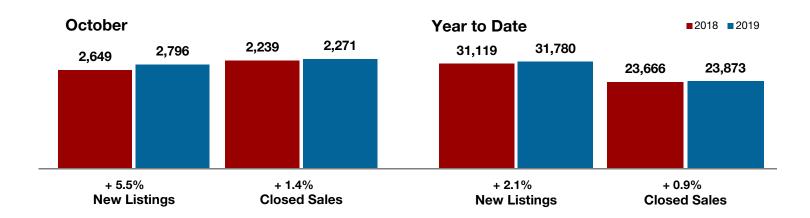
Change in New Listings Change in Closed Sales

Change in Median Sales Price

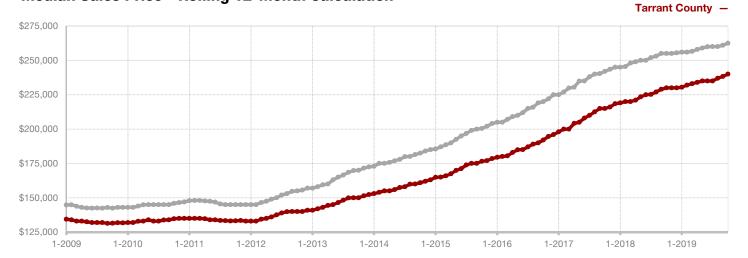
Tarrant County

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	2,649	2,796	+ 5.5%	31,119	31,780	+ 2.1%
Pending Sales	2,139	2,079	- 2.8%	24,174	24,825	+ 2.7%
Closed Sales	2,239	2,271	+ 1.4%	23,666	23,873	+ 0.9%
Average Sales Price*	\$269,760	\$289,150	+ 7.2%	\$280,254	\$289,373	+ 3.3%
Median Sales Price*	\$228,000	\$246,000	+ 7.9%	\$230,000	\$241,000	+ 4.8%
Percent of Original List Price Received*	97.0%	96.7%	- 0.3%	98.0%	97.2%	- 0.8%
Days on Market Until Sale	36	43	+ 19.4%	33	39	+ 18.2%
Inventory of Homes for Sale	5,814	5,519	- 5.1%			
Months Supply of Inventory	2.5	2.3	- 33.3%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.

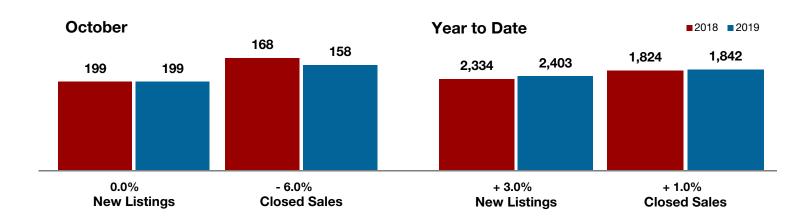


Taylor County

0.0%	- 6.0%	+ 5.0%				
Change in	Change in	Change in				
New Listings	Closed Sales	Median Sales Price				

	October			Year to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	199	199	0.0%	2,334	2,403	+ 3.0%
Pending Sales	128	134	+ 4.7%	1,801	1,872	+ 3.9%
Closed Sales	168	158	- 6.0%	1,824	1,842	+ 1.0%
Average Sales Price*	\$191,581	\$200,068	+ 4.4%	\$179,067	\$195,550	+ 9.2%
Median Sales Price*	\$176,000	\$184,750	+ 5.0%	\$164,900	\$179,900	+ 9.1%
Percent of Original List Price Received*	95.5%	95.0%	- 0.5%	95.8%	95.8%	0.0%
Days on Market Until Sale	55	57	+ 3.6%	51	57	+ 11.8%
Inventory of Homes for Sale	612	570	- 6.9%			
Months Supply of Inventory	3.6	3.2	- 25.0%			

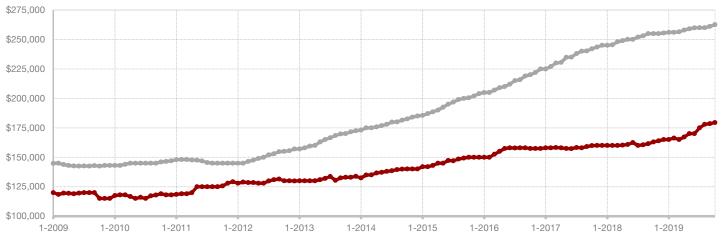
^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.













+ 200.0% + 50.0%

October

- 64.4%

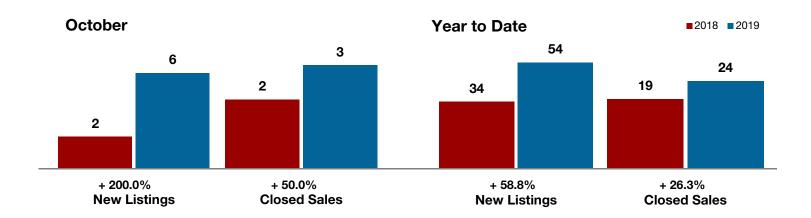
Year to Date

Upshur County

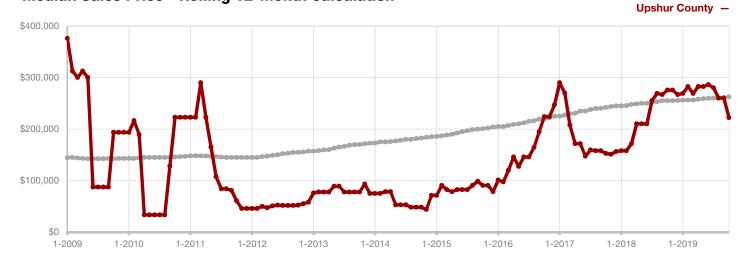
Change in	Change in	Change in
New Listings	Closed Sales	Median Sales Price

	October			real to bate		
	2018	2019	+/-	2018	2019	+/-
New Listings	2	6	+ 200.0%	34	54	+ 58.8%
Pending Sales	3	2	- 33.3%	22	26	+ 18.2%
Closed Sales	2	3	+ 50.0%	19	24	+ 26.3%
Average Sales Price*	\$630,000	\$202,583	- 67.8%	\$336,789	\$286,041	- 15.1%
Median Sales Price*	\$630,000	\$224,500	- 64.4%	\$285,875	\$260,000	- 9.1%
Percent of Original List Price Received*	80.6%	96.0%	+ 19.1%	89.6%	94.3%	+ 5.2%
Days on Market Until Sale	50	45	- 10.0%	103	68	- 34.0%
Inventory of Homes for Sale	14	26	+ 85.7%			
Months Supply of Inventory	6.2	10.6	+ 83.3%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC



+ 37.9%

- 20.8%

+ 14.9%

Change in **New Listings**

October

Change in Closed Sales

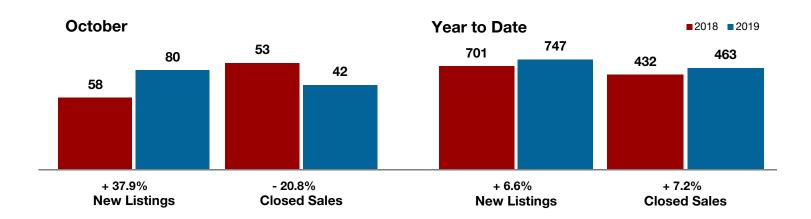
Change in Median Sales Price

Year to Date

Van Zandt County

	Octobei			real to Date		
	2018	2019	+/-	2018	2019	+/-
New Listings	58	80	+ 37.9%	701	747	+ 6.6%
Pending Sales	53	51	- 3.8%	453	503	+ 11.0%
Closed Sales	53	42	- 20.8%	432	463	+ 7.2%
Average Sales Price*	\$197,046	\$242,292	+ 23.0%	\$191,683	\$211,267	+ 10.2%
Median Sales Price*	\$185,000	\$212,500	+ 14.9%	\$168,100	\$184,900	+ 10.0%
Percent of Original List Price Received*	91.4%	90.4%	- 1.1%	93.4%	93.7%	+ 0.3%
Days on Market Until Sale	68	59	- 13.2%	63	65	+ 3.2%
Inventory of Homes for Sale	257	225	- 12.5%			
Months Supply of Inventory	6.1	4.8	- 16.7%			

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





All MLS -

Van Zandt County -



A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 36.0%

October

+ 12.1%

+ 18.2%

Change in **New Listings**

Change in Closed Sales

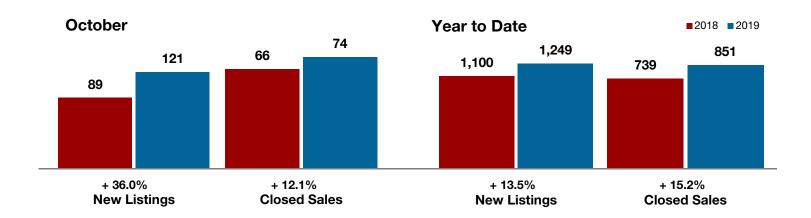
Change in Median Sales Price

Year to Date

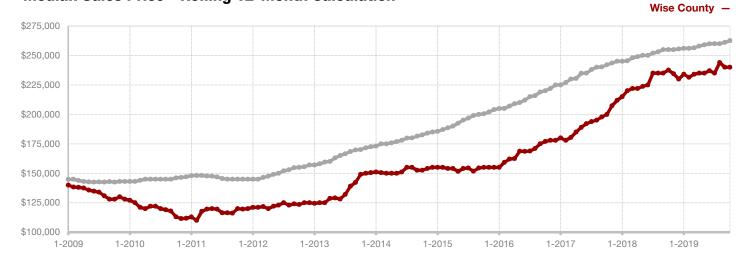
Wise County

	October			real to bate			
	2018	2019	+/-	2018	2019	+/-	
New Listings	89	121	+ 36.0%	1,100	1,249	+ 13.5%	
Pending Sales	74	70	- 5.4%	772	890	+ 15.3%	
Closed Sales	66	74	+ 12.1%	739	851	+ 15.2%	
Average Sales Price*	\$263,917	\$255,183	- 3.3%	\$263,523	\$268,742	+ 2.0%	
Median Sales Price*	\$192,750	\$227,750	+ 18.2%	\$237,000	\$245,000	+ 3.4%	
Percent of Original List Price Received*	96.3%	95.6%	- 0.7%	96.6%	95.7%	- 0.9%	
Days on Market Until Sale	51	48	- 5.9%	54	57	+ 5.6%	
Inventory of Homes for Sale	319	353	+ 10.7%				
Months Supply of Inventory	4.3	4.3	0.0%				

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 24.1%

+ 27.3%

+ 42.1%

Change in New Listings

October

Change in Closed Sales

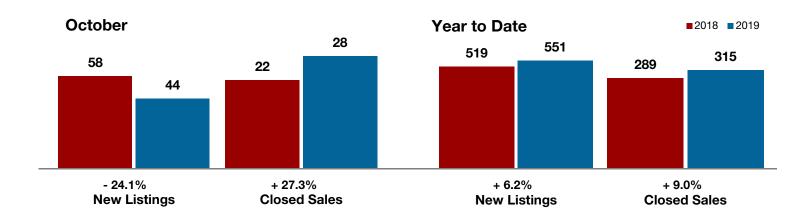
Change in Median Sales Price

Year to Date

Wood County

October			ical to bate		
2018	2019	+/-	2018	2019	+/-
58	44	- 24.1%	519	551	+ 6.2%
37	21	- 43.2%	311	322	+ 3.5%
22	28	+ 27.3%	289	315	+ 9.0%
\$219,723	\$227,080	+ 3.3%	\$200,393	\$218,922	+ 9.2%
\$121,000	\$171,950	+ 42.1%	\$147,000	\$177,000	+ 20.4%
92.6%	92.3%	- 0.3%	91.5%	92.5%	+ 1.1%
102	72	- 29.4%	92	78	- 15.2%
215	197	- 8.4%			
7.2	6.6	0.0%			
	58 37 22 \$219,723 \$121,000 92.6% 102 215	2018 2019 58 44 37 21 22 28 \$219,723 \$227,080 \$121,000 \$171,950 92.6% 92.3% 102 72 215 197	2018 2019 + / - 58 44 - 24.1% 37 21 - 43.2% 22 28 + 27.3% \$219,723 \$227,080 + 3.3% \$121,000 \$171,950 + 42.1% 92.6% 92.3% - 0.3% 102 72 - 29.4% 215 197 - 8.4%	2018 2019 + / - 2018 58 44 - 24.1% 519 37 21 - 43.2% 311 22 28 + 27.3% 289 \$219,723 \$227,080 + 3.3% \$200,393 \$121,000 \$171,950 + 42.1% \$147,000 92.6% 92.3% - 0.3% 91.5% 102 72 - 29.4% 92 215 197 - 8.4%	2018 2019 + / - 2018 2019 58 44 - 24.1% 519 551 37 21 - 43.2% 311 322 22 28 + 27.3% 289 315 \$219,723 \$227,080 + 3.3% \$200,393 \$218,922 \$121,000 \$171,950 + 42.1% \$147,000 \$177,000 92.6% 92.3% - 0.3% 91.5% 92.5% 102 72 - 29.4% 92 78 215 197 - 8.4%

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.









A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



Young County

0.0%	+ 28.6%	- 26.5%
Change in	Change in	Change in
Now Lietings	Clased Sales	Madian Salas Prica

		October			Year to Date		
	2018	2019	+/-	2018	2019	+/-	
New Listings	13	13	0.0%	167	191	+ 14.4%	
Pending Sales	9	10	+ 11.1%	111	127	+ 14.4%	
Closed Sales	7	9	+ 28.6%	112	121	+ 8.0%	
Average Sales Price*	\$150,714	\$128,228	- 14.9%	\$152,914	\$168,993	+ 10.5%	
Median Sales Price*	\$135,000	\$99,250	- 26.5%	\$127,250	\$131,500	+ 3.3%	
Percent of Original List Price Received*	91.1%	92.1%	+ 1.1%	90.2%	91.4%	+ 1.3%	
Days on Market Until Sale	78	75	- 3.8%	118	113	- 4.2%	
Inventory of Homes for Sale	80	93	+ 16.3%				
Months Supply of Inventory	7.7	8.1	0.0%				

^{*} Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

