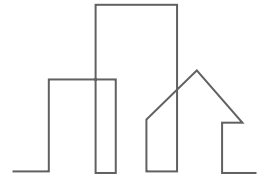


LOCAL MARKET UPDATES

A RESEARCH TOOL PROVIDED BY THE
NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



TEXAS SECURE
TITLE COMPANY

JULY 2018

Collin County

Dallas County

Johnson County

Parker County

Tarrant County

LOCAL MARKET UPDATE – JULY 2018

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 0.4%

- 1.9%

+ 5.9%

Change in
New Listings

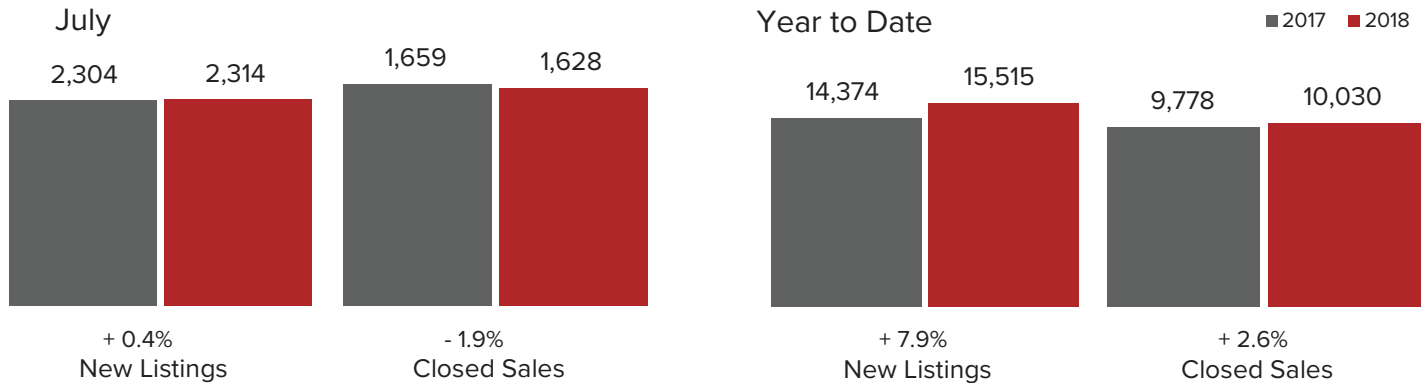
Change in
Closed Sales

Change in
Median Sales Price

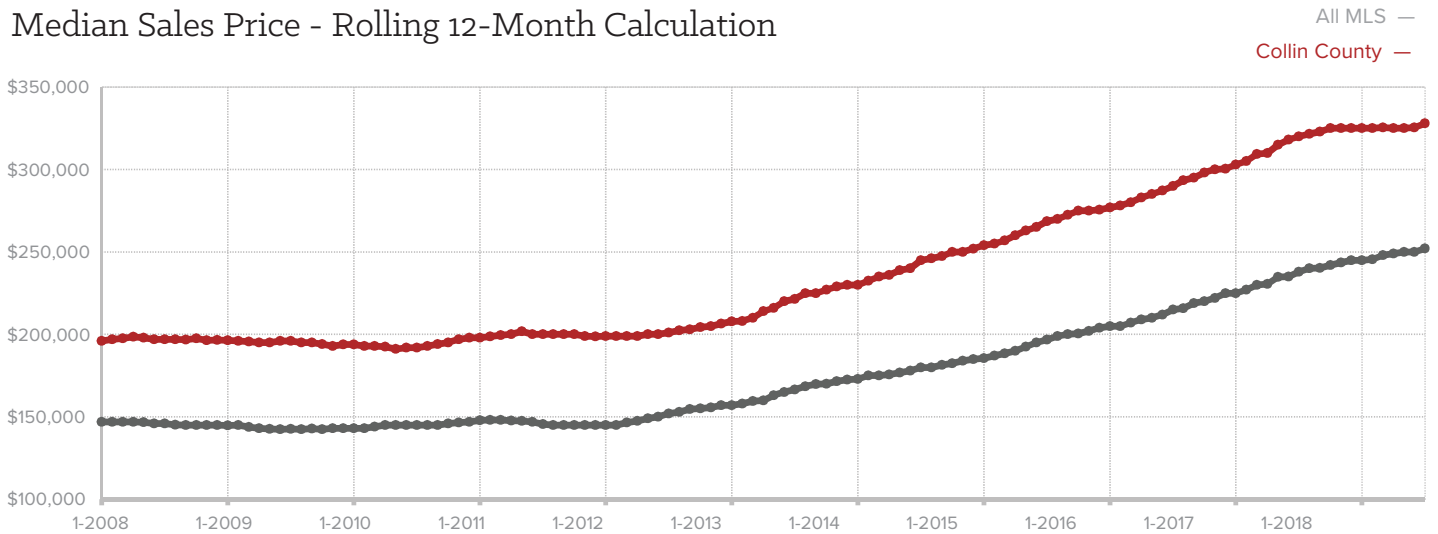
COLLIN COUNTY

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,304	2,314	+ 0.4%	14,374	15,515	+ 7.9%
Pending Sales	1,628	1,301	- 20.1%	10,528	10,506	- 0.2%
Closed Sales	1,659	1,628	- 1.9%	9,778	10,030	+ 2.6%
Average Sales Price*	\$367,110	\$384,742	+ 4.8%	\$370,628	\$373,515	+ 0.8%
Median Sales Price*	\$325,000	\$344,200	+ 5.9%	\$330,000	\$334,000	+ 1.2%
Percent of Original List Price Received*	98.0%	97.1%	- 0.9%	98.1%	97.2%	- 0.9%
Days on Market Until Sale	33	39	+ 18.2%	38	46	+ 21.1%
Inventory of Homes for Sale	4,279	5,282	+ 23.4%	--	--	--
Months Supply of Inventory	3.1	3.8	+ 33.3%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation



LOCAL MARKET UPDATE – JULY 2018

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 0.7%

- 5.1%

+ 7.6%

Change in
New Listings

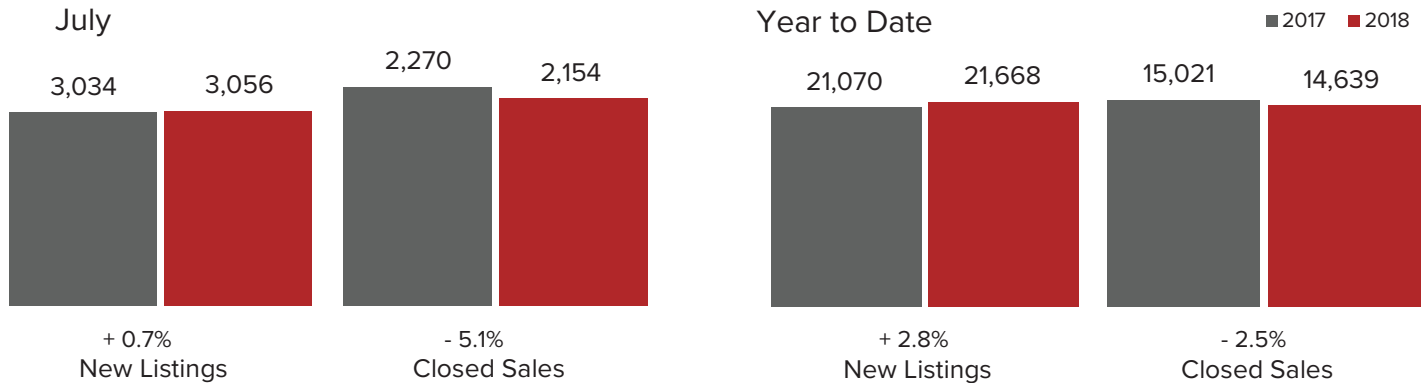
Change in
Closed Sales

Change in
Median Sales Price

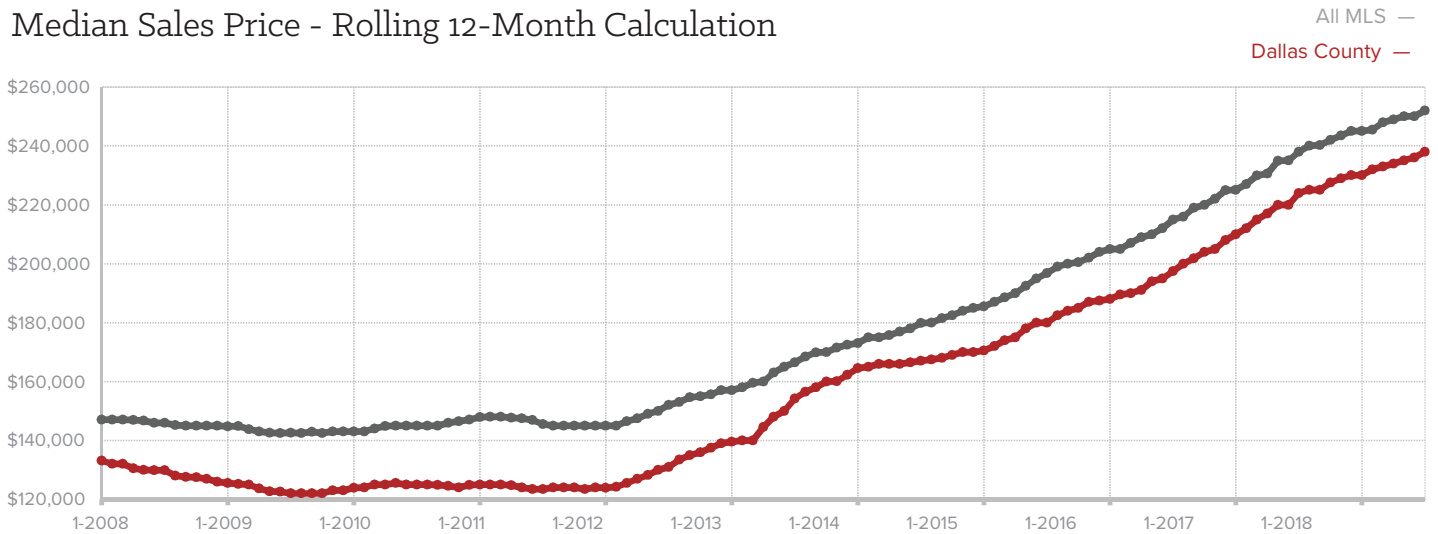
DALLAS COUNTY

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	3,034	3,056	+ 0.7%	21,070	21,668	+ 2.8%
Pending Sales	2,291	2,039	- 11.0%	15,968	15,469	- 3.1%
Closed Sales	2,270	2,154	- 5.1%	15,021	14,639	- 2.5%
Average Sales Price*	\$334,580	\$361,071	+ 7.9%	\$340,775	\$357,758	+ 5.0%
Median Sales Price*	\$232,250	\$250,000	+ 7.6%	\$230,000	\$245,000	+ 6.5%
Percent of Original List Price Received*	98.2%	97.4%	- 0.8%	98.0%	97.4%	- 0.6%
Days on Market Until Sale	29	30	+ 3.4%	33	34	+ 3.0%
Inventory of Homes for Sale	5,502	5,690	+ 3.4%	--	--	--
Months Supply of Inventory	2.6	2.7	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



LOCAL MARKET UPDATE – JULY 2018

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 3.7%

- 3.8%

+ 5.9%

Change in
New Listings

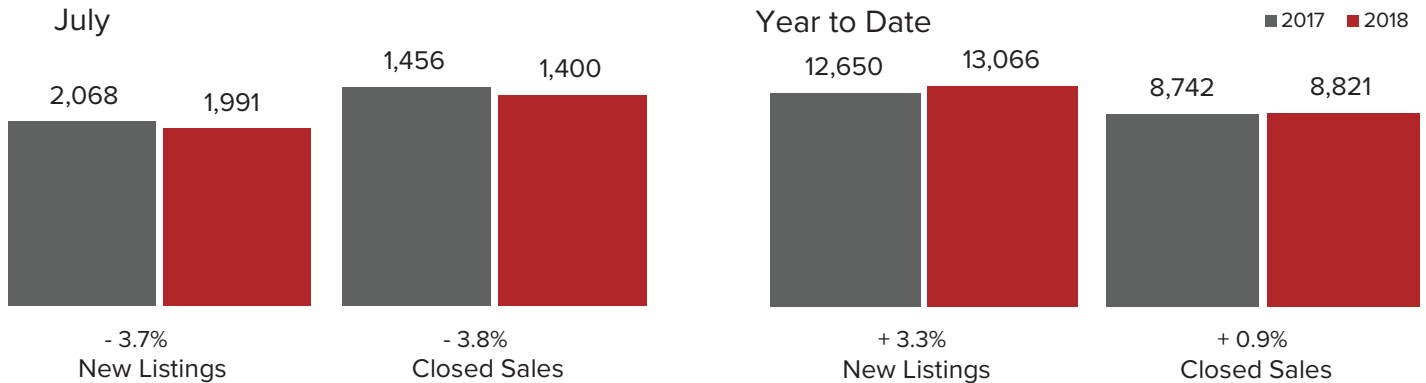
Change in
Closed Sales

Change in
Median Sales Price

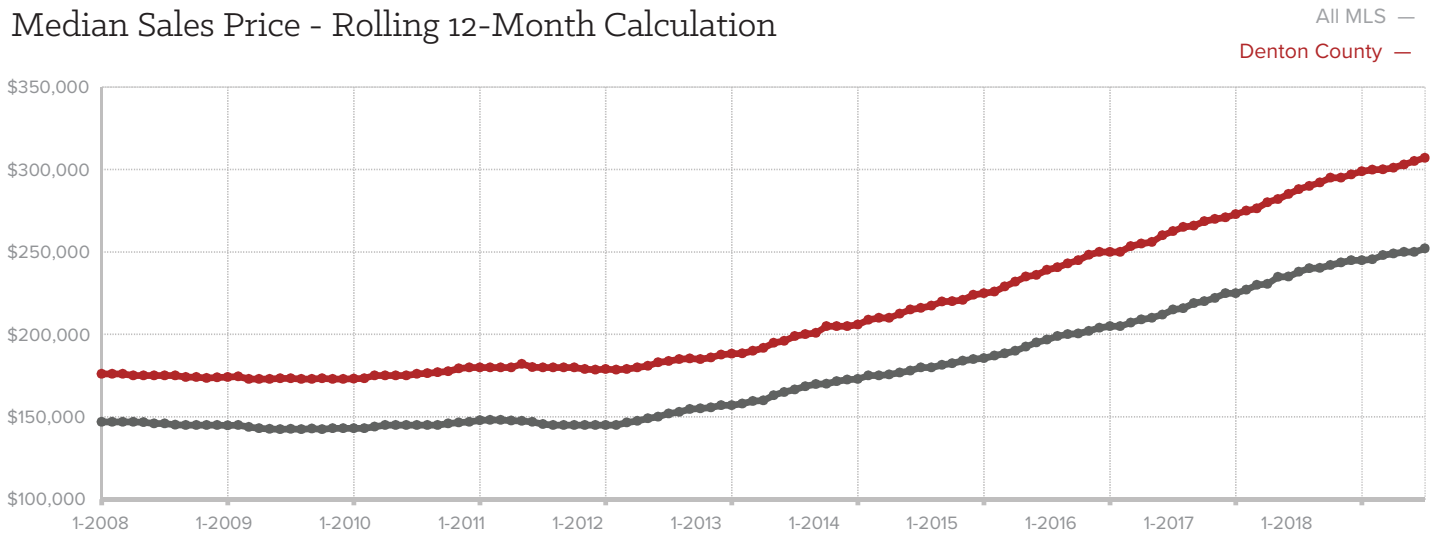
DENTON COUNTY

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	2,068	1,991	- 3.7%	12,650	13,066	+ 3.3%
Pending Sales	1,518	1,237	- 18.5%	9,565	9,321	- 2.6%
Closed Sales	1,456	1,400	- 3.8%	8,742	8,821	+ 0.9%
Average Sales Price*	\$345,163	\$369,000	+ 6.9%	\$341,147	\$357,713	+ 4.9%
Median Sales Price*	\$302,300	\$320,000	+ 5.9%	\$297,000	\$315,000	+ 6.1%
Percent of Original List Price Received*	98.4%	97.2%	- 1.2%	98.3%	97.5%	- 0.8%
Days on Market Until Sale	33	37	+ 12.1%	38	43	+ 13.2%
Inventory of Homes for Sale	3,522	3,972	+ 12.8%	--	--	--
Months Supply of Inventory	2.8	3.2	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



LOCAL MARKET UPDATE – JULY 2018

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



- 6.1%

+ 17.7%

+ 7.9%

Change in
New Listings

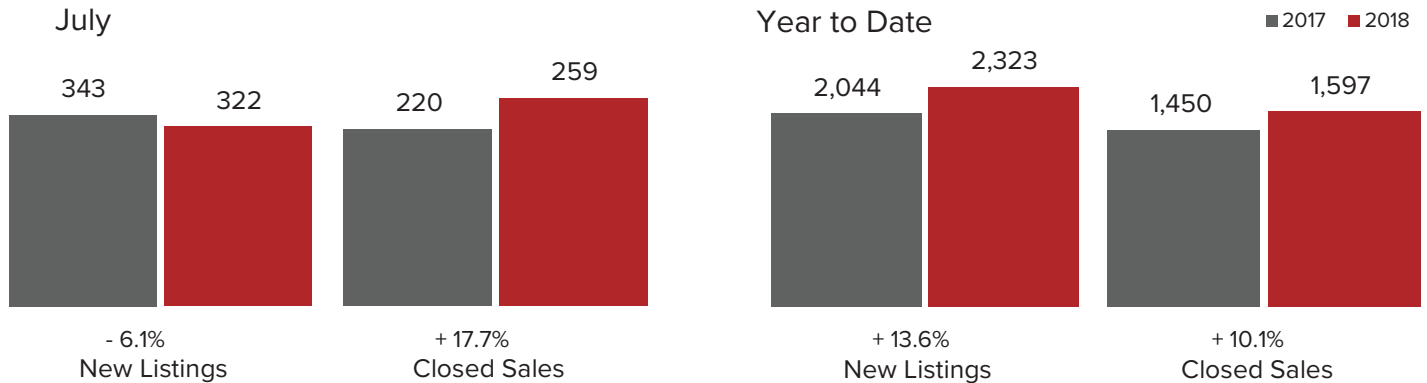
Change in
Closed Sales

Change in
Median Sales Price

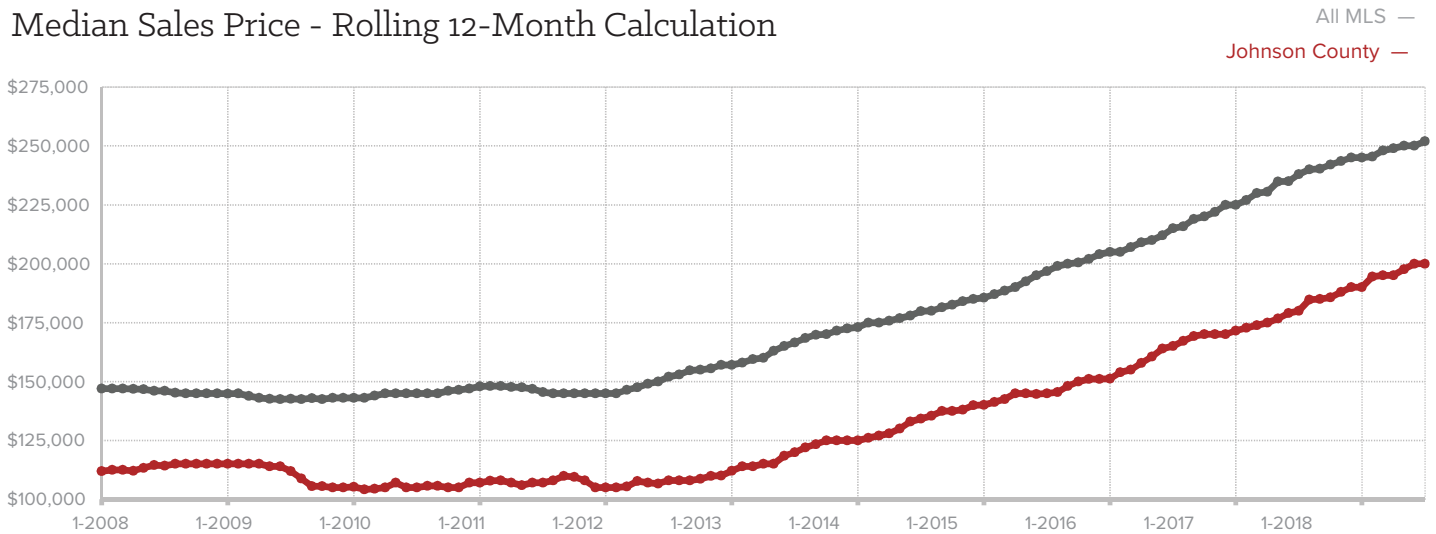
JOHNSON COUNTY

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	343	322	- 6.1%	2,044	2,323	+ 13.6%
Pending Sales	255	221	- 13.3%	1,592	1,754	+ 10.2%
Closed Sales	220	259	+ 17.7%	1,450	1,597	+ 10.1%
Average Sales Price*	\$219,819	\$240,426	+ 9.4%	\$206,207	\$231,101	+ 12.1%
Median Sales Price*	\$203,006	\$218,950	+ 7.9%	\$186,000	\$205,000	+ 10.2%
Percent of Original List Price Received*	98.0%	97.5%	- 0.5%	97.6%	97.6%	0.0%
Days on Market Until Sale	32	32	0.0%	38	39	+ 2.6%
Inventory of Homes for Sale	615	677	+ 10.1%	--	--	--
Months Supply of Inventory	3.0	2.9	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



LOCAL MARKET UPDATE – JULY 2018

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 7.5%

+ 14.8%

- 1.1%

Change in
New Listings

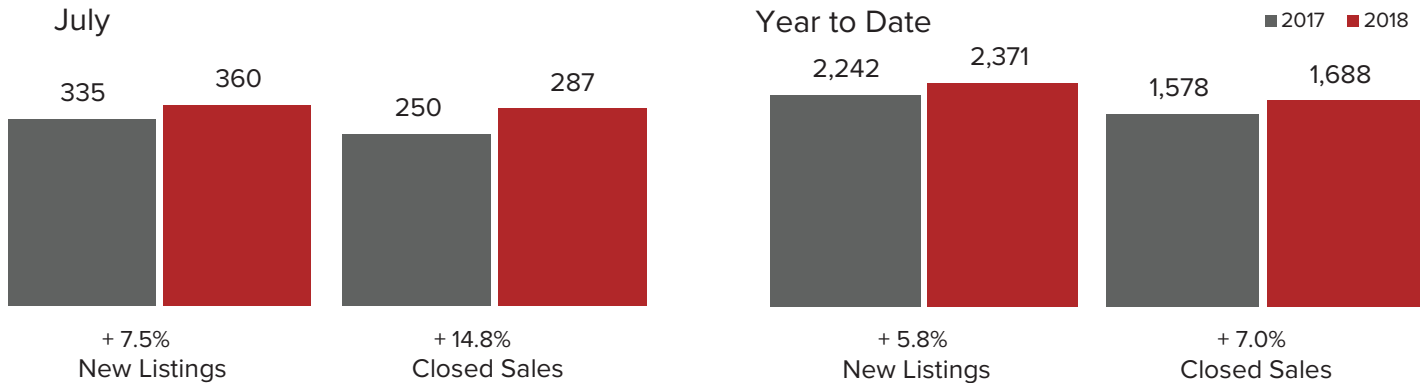
Change in
Closed Sales

Change in
Median Sales Price

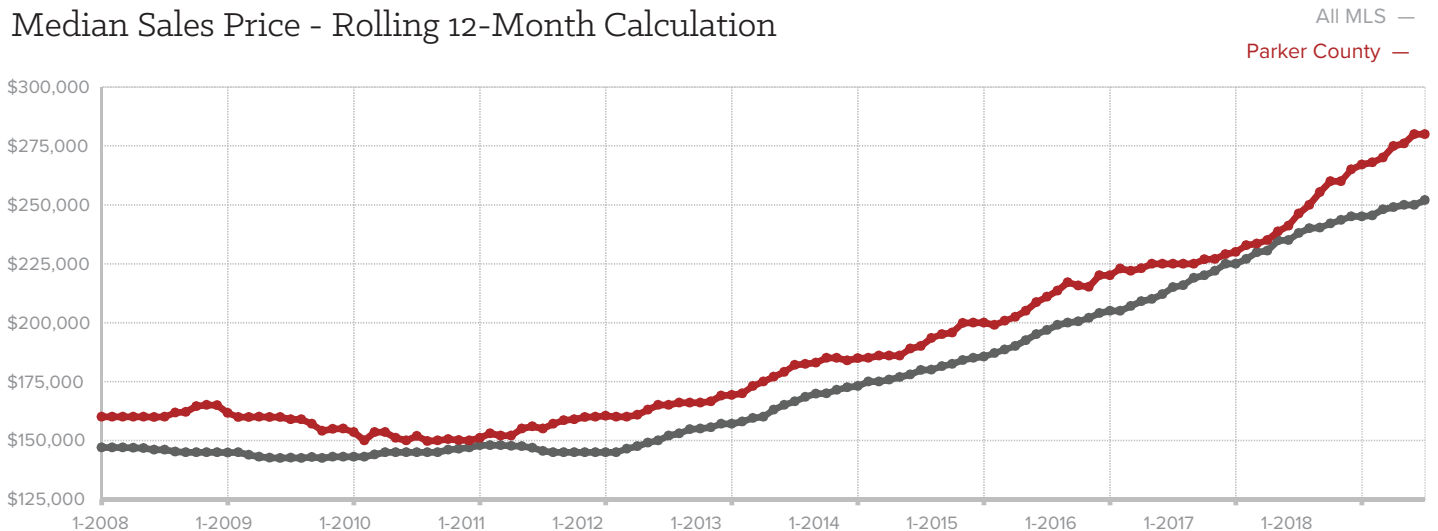
PARKER COUNTY

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	335	360	+ 7.5%	2,242	2,371	+ 5.8%
Pending Sales	256	239	- 6.6%	1,672	1,801	+ 7.7%
Closed Sales	250	287	+ 14.8%	1,578	1,688	+ 7.0%
Average Sales Price*	\$291,380	\$300,476	+ 3.1%	\$276,877	\$308,429	+ 11.4%
Median Sales Price*	\$283,100	\$279,900	- 1.1%	\$260,000	\$285,900	+ 10.0%
Percent of Original List Price Received*	96.7%	96.4%	- 0.3%	96.3%	96.4%	+ 0.1%
Days on Market Until Sale	55	47	- 14.5%	63	61	- 3.2%
Inventory of Homes for Sale	903	828	- 8.3%	--	--	--
Months Supply of Inventory	4.1	3.5	0.0%	--	--	--

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Median Sales Price - Rolling 12-Month Calculation



LOCAL MARKET UPDATE – JULY 2018

A RESEARCH TOOL PROVIDED BY NORTH TEXAS REAL ESTATE INFORMATION SYSTEMS, INC.



+ 5.6%

- 0.8%

+ 6.6%

Change in
New Listings

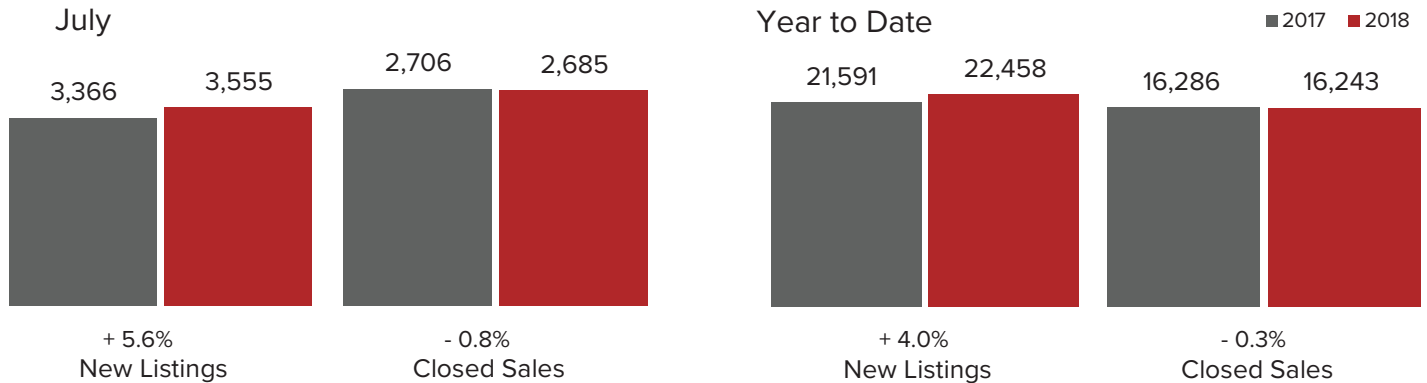
Change in
Closed Sales

Change in
Median Sales Price

TARRANT COUNTY

	July			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	3,366	3,555	+ 5.6%	21,591	22,458	+ 4.0%
Pending Sales	2,622	2,362	- 9.9%	17,461	17,266	- 1.1%
Closed Sales	2,706	2,685	- 0.8%	16,286	16,243	- 0.3%
Average Sales Price*	\$278,850	\$287,648	+ 3.2%	\$267,357	\$282,124	+ 5.5%
Median Sales Price*	\$225,000	\$239,900	+ 6.6%	\$218,370	\$231,000	+ 5.8%
Percent of Original List Price Received*	98.7%	98.1%	- 0.6%	98.6%	98.3%	- 0.3%
Days on Market Until Sale	26	27	+ 3.8%	31	32	+ 3.2%
Inventory of Homes for Sale	5,191	5,634	+ 8.5%	--	--	--
Months Supply of Inventory	2.2	2.4	0.0%	--	--	--

* Does not include prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price - Rolling 12-Month Calculation

